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# **Simplified Chinese**

# 需要帮助吗?

本文件包含重要信息。如果您不理解本文件,请致电翻译口译服务 131 450。 让其代表您致电 9424 0000 联系Ku-ring-gai议会。营业时间:周一至周五,上午8.30—下午5:00。

#### **Traditional Chinese**

#### 需要幫助嗎?

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#### Korean

## 도움이 필요하십니까?

이 문서에는 중요한 정보가 담겨 있습니다. 여러분이 이해할 수 없다면, TIS (번역 및 통역 서비스)의 131 450번으로 전화하십시오. 9424 0000 번으로 여러분을 대신하여 전화해서 쿠링가이 카운슬을 연락해 달라고 요청하십시오. 영업 시간: 월요일-금요일, 오전 8시30분-오후 5시.

#### Persian

آیا به کمک نیاز دارید؟

این مدرک حاوی اطلاعات مهمی است. اگر آنها را نمی فهمید، خواهش می کنیم به خدمات ترجمه نوشتاری و گفتاری کنیم به خدمات از جمه نوشتاری و گفتاری (Translating and Interpreting Service) به شماره ۱۳۱ ۴۵۰ تلفن کنید و از آن سرویس بخواهید از جانب شما با شهرداری کورینگای (Ku-ring-gai) در ساعات کاری، دوشنبه تا جمعه از ساعت ۸:۳۰ صبح تا ساعت ۵:۰۰ بعد از ظهر با شماره تلفن ۹۴۲۴ ۰۰۰ تماس بگیرند.

#### **Japanese**

#### ご質問がありますか?

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#### Hindi

#### सहायता चाहिए?

इस दस्तावेज़ में महत्वपूर्ण जानकारी है। यदि यह आपको समझ नहीं आती, तो कृपया अनुवाद और दुभाषिया सेवा को 131 450 पर कॉल करें, और इस सेवा को आपकी ओर से फ़ोन: 02 9424 0000 पर व्यावसायिक घंटों के दौरान, सोमवार से शुक्रवार, सुबह 8.30 से शाम 5.00 बजे तक कू-रिंग-गई काउन्सिल से संपर्क करने के लिए अनुरोध करें।

These languages were chosen as they are the most widely spoken by Ku-ring-gai residents indicated by ABS Census data.

## Need assistance with hearing or speaking?

Contact Ku-ring-gai Council using the 24-hour **National Relay Service:** 

TTY users: Call 133 677 then dial 02 9424 0000.

**Voice Relay users:** Call 1300 555 727 then ask for 02 9424 0000.

#### NRS Chat:

Go to <u>www.accesshub.gov.au/services/nrs-chat</u> and enter 02 9424 0000.

For all other assistance options see <a href="https://www.accesshub.gov.au">www.accesshub.gov.au</a>

# Need help to access Council's building?

Disability parking and access are available via a ramp and lift, off Radford Place at the rear of Council's building, at 818 Pacific Highway, Gordon, NSW.

Call 02 9424 0000 Monday to Friday 8.30~am - 5.00~pm if you need further assistance.

#### **KU-RING-GAI COUNCIL**

818 Pacific Highway, Gordon NSW 2072

**P:** 02 9424 0000 | **E:** <u>krg@krg.nsw.gov.au</u>

W: krg.nsw.gov.au

#### Acknowledgment of traditional owners

Ku-ring-gai Council recognises the traditional custodians of the lands and waters, and pays respect to Elders past, present and emerging

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# **Executive summary**

Ku-ring-gai Council's Long Term Financial Plan (LTFP) contains a set of long-range financial projections based on an informed set of assumptions. It is designed to reflect the financial impacts of providing current levels of service and the planned programs of capital works.

The plan is informed by the Community Strategic Plan and Delivery Program and focuses on community needs and Council's strategic priorities.

The LTFP includes an analysis of:

- Council's financial objectives, and methods of monitoring financial performance.
- Existing and emerging challenges to Council's financial position
- Assumptions used to develop the plan
- Financial scenarios, including one scenario which relies on a Special Rate Variation (SRV)
- Sensitivities which are most likely to affect the plan
- Detailed financial tables

The LTFP contains a core set of assumptions. These assumptions are based on Consumer Price Index (CPI) forecasts, interest rate expectations, employee award increases, loan repayment schedules, special price forecasts for certain Council specific items, planned asset sales and other special income and costs.

#### Overview

The LTFP covers the financial years 2025/26 to 2034/35. It recognises its current and future financial capacity, to continue delivering services, facilities and infrastructure to the community while commencing new initiatives and projects to achieve the goals set down in its Community Strategic Plan.

Financial planning over a 10-year time horizon is challenging and relies on a variety of assumptions that will undoubtedly change during this period. The LTFP is therefore closely monitored, and regularly revised, to reflect these changing circumstances.

While Council remains in a satisfactory financial position, long term financial sustainability continues to be a significant challenge for Council and local governments across Australia.

This is largely due to rising costs generated by increasing community demand for services, aged facilities and infrastructure and restricted revenue that does not keep up with those costs.

To ensure long-term financial sustainability, it is crucial to explore additional recurrent revenue sources that strike a balance between the community's capacity and willingness to pay and the demand for services, facilities, and infrastructure. Addressing these challenges requires careful consideration and decisions regarding the revenue and expenditure pathway, especially amidst changing circumstances.

The LTFP notes that Council's financial position, and its current infrastructure backlog, will worsen without additional sources of funding. It also notes that Council is currently running an efficient operation, with a population to staffing level which is the second lowest in Sydney.

The financial challenges and risks facing Council include the following:

#### **Normal Operations**

• Limited revenue growth poses significant challenges for Council in keeping pace with rising costs. In 2026/27, rates revenue is projected to increase by 4.4% in line with the rate peg set by the NSW

Independent Pricing and Regulatory Tribunal (IPART). From 2027/28 onwards, a rate peg of 3% is assumed, yet Council anticipates a series of underlying operating deficits. This situation primarily flows from cost increases in asset depreciation, labour and material and contracts, outweighing increases in Council's revenue sources.

#### Asset Management

Council has insufficient existing funding streams to sustainably manage and improve its existing
infrastructure assets and meet community expectations. Council's infrastructure asset portfolio is
large (\$1.8 billion assets) and is continuously increasing which puts pressure on future maintenance
and renewal budgets. Unless additional funding is identified the condition of Council's assets is
expected to deteriorate and the infrastructure backlog will continue to increase significantly.

#### **Debt Management**

• The \$13.5 million loan required to fund construction of the St Ives Indoor Sports Centre is proposed to be partly repaid from a SRV.

Two scenarios are outlined in detail in the LTFP for consideration, as listed below:

# Base Case (rate peg), which projects a 'business as usual' scenario leading to accelerated asset degradation

Under this scenario:

- The 2026/27 rate revenue peg of 4.4% would apply.
- Council will record annual operating deficits averaging \$1.75 million (excluding capital grants and contributions).
- Without additional funds to address infrastructure needs, Council's infrastructure backlog is
  projected to grow significantly over the next 10 years. The cost to bring unsatisfactory assets to a
  satisfactory condition would increase by 93.3% to \$ 181.07 million, while the cost to bring them to a
  new condition would grow by 42.2% to \$276.0 million.
- Potential review and cuts to Council services or projects will be required

There would be a noticeable decline in the quality and adequacy of Council's infrastructure, with additional infrastructure service failures. This would be most pronounced in the stormwater and building asset classes.

#### Renew and Enhance Infrastructure (Special Rate Variation)

Under this scenario:

- A 29% rate increase, including a Special Rate Variation (SRV) of 24.6% above a confirmed 4.4% rate peg would apply, providing \$20.7 million in additional revenue per annum, commencing in 2026/27.
- Council would record operating surpluses averaging \$ 17.3 million (excluding capital grants and contributions).
- With these surpluses, Council would be able to undertake extensive renewal and upgrade work to
  existing stormwater and drainage, community building, recreational facility, footpath infrastructure,
  and build new footpaths and traffic and transport related infrastructure.
- Compared to the Base Case, Council would be able to spend an additional \$ 197.8 million in capital expenditure over 10 years.

- Council's infrastructure backlog is projected to decrease over the next 10 years. The cost to bring assets to a satisfactory condition (CTS) would fall from \$93.65million in 2025/26 to \$23.0 million in 2034/35, while the cost to bring assets to a new condition would reduce to \$ 119.13 million.
- Impact on average rates: Inclusive of the rate peg, in 2026/27, average residential rates would increase by \$499 and average business rates would increase by \$1,676.

The Renew and Enhance Infrastructure scenario is Council's preferred scenario as it:

- Will provide major infrastructure improvements, namely extensive renewal and upgrade work to existing stormwater and drainage, community buildings, recreational facilities, footpath infrastructure renewal. In addition, it will provide funding for construction of new footpaths and traffic and transport related infrastructure.
- Will provide a partial funding source for the St Ives Indoor Sports Centre loan. Received substantial support during the exhibition of four rate increase options between July-September 2025 (45% of representative survey respondents stated they were at least somewhat supportive of the Renew and Enhance Infrastructure scenario).
- Is in line with Council's 2024 Community Research Report, which found a majority of community members were at least somewhat supportive of paying higher rates to fund improvements in parks and sportsgrounds, roads, footpaths, stormwater drainage, public toilets, swimming pools and community buildings. 1
- Will address infrastructure areas which the 2024 Community Research Report found had high levels of community importance but lower levels of satisfaction, namely the condition of footpaths and traffic management. 2
- Is in line with a capacity to pay analysis and will only be implemented alongside careful consideration of hardship applications, in line with Council's Rates, Charges and Sundry Debts -Assistance, Concessions and Recovery Policy.
- Represents best balance between good infrastructure outcomes, community feedback and community capacity to pay.

#### Both scenarios also cater for:

- Adequate cash reserves to pay current liabilities
- Debt repayments within the relevant performance measure, and a clear timeline for the extinguishing of debt.

<sup>&</sup>lt;sup>1</sup> See page 49 of 2024 Community Research Report at <a href="www.krg.nsw.gov.au/Council/Strategic-plans-finance-reports-and-publications/Performance-">www.krg.nsw.gov.au/Council/Strategic-plans-finance-reports-and-publications/Performance-</a> reporting/Community-feedback-report

<sup>&</sup>lt;sup>2</sup> See page 42 of 2024 Community Research Report

# About the Ku-ring-gai Council area

The Ku-ring-gai Council area covers some 85 square kilometres and, in 2023, had an estimated residential population of 127,000.

By 2035, as Sydney continues to grow and new NSW Government housing policies come into effect, our population is estimated to grow by 14% to 144,664.

Ku-ring-gai is also home to 15,158 local businesses, with the largest sectors being health care and social assistance, education and training and professional, scientific and technical services.

Ku-ring-gai Council services are delivered to the community via five departments together with the General Managers unit (Civic) and Major Projects unit. Each discrete service is provided by one of the twenty-two business/service units that operate across the departments.<sup>3</sup>

Some of the unique features of the Ku-ring-gai LGA, which need to be considered by this LTFP, include that Ku-ring-gai has:

- On a per capita basis, the highest level of open space of any Sydney council
- A socio-economic advantage rating which in 2021 was the third highest in Australia
- A heavy reliance on residential, as distinct to business rates
- A relatively low population density of 1,487 people per square kilometre, which is below the metropolitan average.

This LTFP further explains how the above and other local features influence Council's financial position.

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<sup>&</sup>lt;sup>3</sup> See page 123 of Council's 2023/24 Annual Report

# Long Term Financial Plan (LTFP) objectives and performance monitoring

Council's overall guiding principle, in preparing this LTFP, is to maintain a healthy financial position, underpinned by a sound income base and commitment to control and delivery of services, facilities and infrastructure demanded by the community in an effective and efficient manner.

For this LTFP, Council has worked to outline a new and updated set of financial objectives, which are explained further in Table 1 below.

#### MAINTAIN LONG TERM FINANCIAL SUSTAINABILITY

Deliver a balanced budget and operating surpluses to funds capital works

Meet key financial performance measures including liquidity and cash reserves

Deliver community-aligned services

#### MANAGE INFRASTRUCTURE ASSETS AND CAPITAL WORKS

Establish priority for funding and infrastructure needs

Meet key infrastructure and asset performance measures

Ensure sufficient maintenance and renewal of Council assets

Assess and adjust the current capital works plan for feasibility and affordability

Secure funding for significant projects

#### MANAGE DEBT RESPONSIBLY

Ensure debt is affordable and within limits

Monitor and supervise debt levels and consider refinancing

Identify and plan sources of repayment

#### BE FINANCIALLY RESPONSIBLE AND ACCOUNTABLE

Act with integrity and ethically in all financial matters

Make informed and careful decisions in all financial matters

Provide clear and accurate financial information

Accept responsibility and be accountable for financial decisions

Table 1: Council's financial objectives

#### **Performance monitoring**

Council reviews and updates its LTFP on an annual basis as part of the annual exhibition of its Integrated Planning and Reporting framework. This includes reviewing the revenue and expenditure assumptions which underpin the LTFP.

Council monitors progress on its Annual Budget and the LTFP by undertaking quarterly budget reviews. These reviews examine major operating and budget variations, provide updated Operating Result and Cash and Investments statements along with information on contracts and consultancy expenses.

#### **Terminology**

For the purposes of this document, when this document refers to a "Sydney council average", this is a reference to data collected from councils that the NSW Office of Local Government defines as Metropolitan or Metropolitan Fringe, excluding councils which did not provide data or the City of Sydney Council, which is regarded as an outlier.

References to "performance measures" is a reference to "performance benchmarks" for financial and asset outcomes as outlined in the Integrated Planning & Reporting Handbook. These benchmarks are also incorporated in Council's Financial statements.

# Existing and emerging challenges to Council's financial position

This section outlines the existing and emerging challenges impacting Council's financial position, which this LTFP seeks to address.

#### Local government sector-wide financial sustainability challenges

Two recent Parliamentary reports have illustrated local government sector-wide funding and financial sustainability challenges.

In February 2025, the Australian Parliament's Standing Committee on Regional Development, Infrastructure and Transport published an interim report into local government sustainability<sup>4</sup>.

Observations from this report, which are directly relevant to this LTFP, are that:

- Councils are increasingly being required to provide a more diverse range of services and manage increasingly complex infrastructure assets (including services and assets formerly provided by State and Federal governments).
- Councils are facing increasing costs managing the impacts of extreme weather events. Each of
  these events typically costs Council several hundred thousand dollars in clean-up expenses, which
  are not always recoverable from the NSW Government.
- To support needed new housing supply, councils are expected to fund a widening gap between developer contributions and the cost of providing infrastructure.

Separately, in November 2024, the NSW Legislative Council's Standing Committee on State Development published a report which looked at the ability of local governments to fund infrastructure and services. <sup>5</sup>

This report agreed with the Australian Parliament's report that councils are now delivering increasingly diverse services and facing increasing costs due to extreme weather.

It also raised concerns that the existing system of rate revenue capping has not kept pace with the level of income councils need to adequately meet the needs of their communities.

It concludes that "the ongoing financial challenges councils are experiencing cannot be overcome through fiscal discipline alone and are threatening the long-term sustainability of the sector".

#### **Cost-shifting**

Both of the above Parliamentary inquiries raised concerns about the financial position of councils being undermined by the NSW or Australian Governments shifting costs on to councils.

The NSW Legislative Council's Standing Committee on State Development recommended that the NSW Government identify opportunities to reduce activities which shift cost burdens from the NSW Government to local councils and also undertake greater consultation with councils before implementing any cost-shifting.

The Australian Parliament inquiry recommended the creation of a new tripartite agreement between all three levels of government, that ends the cost shifting onto councils.

www.aph.gov.au/Parliamentary\_Business/Committees/House/Regional\_Development\_Infrastructure\_and\_Transport/Localgovernmentsustaina

<sup>4</sup> Find out more at

<sup>5</sup> Find out more www.parliament.nsw.gov.au/committees/inquiries/Pages/inquiry-details.aspx?pk=3040

Ku-ring-gai Council has identified some \$13.3 million worth of costs, applied in 2022/23, which were as a result of NSW Government cost-shifting. This primarily includes:

- \$3.5 million in emergency services levy payment
- \$5.5 million in waste levy, the difference between the levy Council pays on its waste disposal and received grants
- \$1 million shortfall between capped statutory development application fees, and the cost of processing these applications
- \$0.2 million in under-funding for the mandatory pensioner rate rebate

These costs represent an average impact of \$287 per current Ku-ring-gai ratepayer<sup>6</sup>.

#### Ku-ring-gai rating challenges

Rates on unimproved land values are Council's most important revenue source, comprising around half of Council's operational revenue in 2023/24.

However, Ku-ring-gai's relatively large areas of non-rateable public open space and low population density, along with its inability to rely on large amounts of funding from business rates, means the council is less able than many other local government areas to fund services and key infrastructure such as roads and open space improvements. This comparative disadvantage is exacerbated by ongoing capping on rates revenue by the NSW Government.

#### Low rates per capita

Ku-ring-gai Council's total rates revenue per capita in 2023/24 was \$584, which was 7.3% below the metropolitan and metropolitan fringe average of \$630. This figure is an indication that Council has comparatively less capacity, compared to most other Sydney council areas, to service the needs of its population through its rates revenue.

This largely comes about because Ku-ring-gai is, unlike many other council areas, unable to rely on significant business rating revenue. Ku-ring-gai in 2023/24 earned \$40 in business rates per capita, compared to a Sydney council average of \$132. Furthermore, in 2023/24, Council's total business rating revenue of \$5.2 million was well below the Sydney average of \$21.2 million in the same year.

In the local government sector, business rate income is regarded as a significant financial benefit, as the rate paid per dollar of business rateable land is often higher than residential land.

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<sup>&</sup>lt;sup>6</sup> Based on 46,280 rates assessments as of March 2025

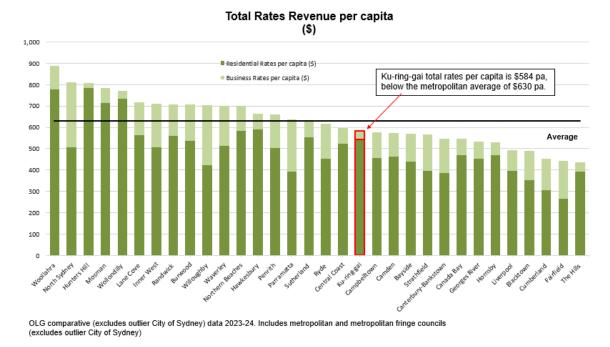


Figure 1: Ku-ring-gai Council's 2023/24 total rates revenue per capita compared to other Sydney councils

#### Comparatively low available rates per kilometre of road

Road length is a direct driver of council costs (for cleaning, maintenance, renewal and traffic management). Road length also correlates with the amount of area that is developed for human habitation, requiring support from local government services and infrastructure. Therefore, rates per km of road is a useful proxy measure of service efficiency and levels of resourcing compared to other councils.

Ku-ring-gai Council's rates per km of road (\$153,678) is 27% below the Sydney council average (\$209,798). This is an indication of the comparatively lower levels of rates funding that Council has available to maintain services.

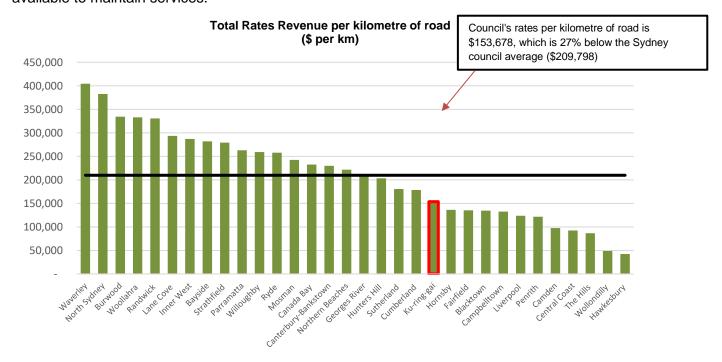


Figure 2: Amount of rates revenue per kilometre of road compared to other Sydney councils

#### Comparatively low available rates funding per hectare of open space

Area of open space directly impacts on council costs related to maintenance and upkeep of parks, playing fields and bushland reserves. Rates per hectare of open space is also a useful proxy measure of service efficiency and levels of resourcing compared to other councils.

Ku-ring-gai Council's rates per hectare is \$46,000, which is the lowest rate in Sydney and significantly lower than the average, suggesting under-resourcing.

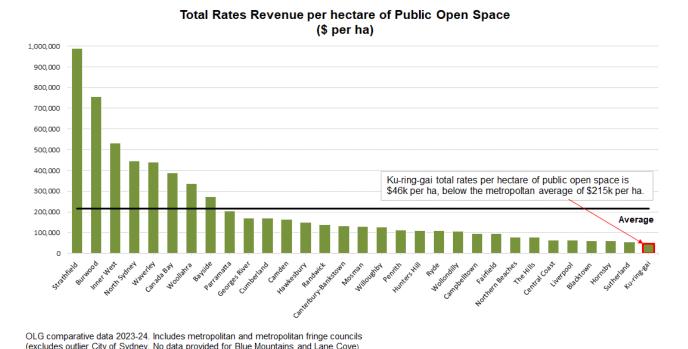


Figure 3 – Amount of rates revenue available for each hectare of public open space compared to other Sydney councils

#### Financial Sustainability Review

In 2022/23, and partially in response to some of the above funding challenges, Council commissioned independent consultants to undertake an independent review of its Resourcing Strategy, LTFP and Assets Management Strategy. This review, known as the Financial Sustainability Review, was reported to Council in February 2023.

The review examined the following questions:

- Are the assumptions underpinning Council's financial strategies sound?
- Are the strategies sufficient to maintain Council's assets and infrastructure portfolios and deliver its 10-year capital works plan?
- What options does Council have to deliver its maintenance and works commitments and obligations?

The review found that, Council had:

- Operating expenditure per capita which was below the average amount for major metropolitan councils.
- A relatively efficient staffing structure, with each staff member servicing more residents than any other major metropolitan councils
- An infrastructure backlog which was higher than comparable metropolitan councils

When coupled with lower operating expense per resident and lower increases in operating
expenditure of the past 5 years, it suggests Council has been on an improvement path and further
opportunities for improvement may be limited.

Based on its analysis, the review recommended Council take a range of actions, including:

- Reviewing Council services, including for service levels and efficiency and effectiveness
- Updating the portfolio-wide asset condition of buildings and drainage, to better understand the funding requirements in these areas
- Reviewing current contribution plans
- Examining the need for a Special Rate Variation (SRV).

The outcomes and recommendations of the Financial Sustainability Review, and Council's response to these recommendations, have informed the development of Council's 2023/24 and 2024/25 budgets, and this LTFP.

#### Infrastructure assets

In response to the Financial Sustainability Review, Council has conducted updated reviews on stormwater drainage and buildings.

In addition, data from Council's recent financial statements, and partially in response to the above updated condition reviews, has shown that Council's backlog of necessary infrastructure renewals, and gap between actual and required maintenance, is increasing.

#### Stormwater drainage condition review

Ku-ring-gai Council is responsible for around 12,000 stormwater drainage pipes which are predominantly located under road reserves and run to a length of nearly 300km. Council is also responsible for around 12,100 drainage pits, headwalls or other inlet structures, and a range of open drainage channels. In 2023/24, the gross replacement cost (GRC) of stormwater assets was \$512 million.

This stormwater system plays a crucial role draining rainwater from private and public buildings, streets and open space, particularly during heavy rainfall events.

However, Council's stormwater infrastructure has largely not been renewed since being built when the Kuring-gai area was first developed between the early to mid-1900s.

In 2022/23, Council conducted a comprehensive revaluation of its stormwater assets which uncovered that these assets were in a more deteriorated state than had been previously assumed. Examples of deterioration included pipe blockages, joint failure and cracking, and tree root and other foreign object intrusion.

Council followed this revaluation with an external review of stormwater assets, which was undertaken in 2023/24. This review involved the collection of additional CCTV data and an independent assessment of the conditions, useful lives and performing a revaluation of stormwater assets.

This review estimated that 43% of Council's stormwater assets were classified as being in a poor or very poor condition, with many of the assets coming to the end of their useful life and not operating as efficiently as they should.

The review introduced a new optimal renewal methodology, resulting in reduced depreciation costs. The methodology identified that stormwater pipes in certain conditions could be renewed more cost-effectively by adding a new inner lining, a process known as re-lining, eliminating the need for full replacement. This

approach significantly lowers renewal costs while maintaining the functionality and longevity of stormwater pipes.

#### **Buildings condition review**

Council is responsible for some 300 buildings with a gross replacement cost of \$207.36 million, ranging from administration buildings through to bus shelters, amenities blocks, libraries, community halls, childcare centers and carparks.

In response to a Financial Sustainability Review recommendation, Council in 2023/24 engaged independent asset consultants to develop a prioritised capital upgrade program for Council's buildings portfolio and to review the Asset Management Plan (AMP) for its building assets.

This review identified that about 53% of the evaluated buildings needed capital upgrades, with recommended treatment options of either refurbishment or knockdown and rebuild.

These buildings typically require works to address:

- Modern accessibility standards, including through the construction of access ramps, disabled toilets and providing sufficient internal access movement space
- The needs of the rising number of female athletes and users, including the provision of separated changing facilities and toilets
- Significant issues with the building's structure or performance, such as waterproofing failure, poor lighting or degraded internal finishes.

The review resulted in development of a 10-year detailed prioritised program of building upgrade works with estimated costs of around \$163.5 million over 10 years to modernise Council buildings, with most buildings requiring refurbishment and some requiring a knockdown.

#### Funding gap for asset maintenance

The Financial Sustainability Review highlighted a funding gap for the asset maintenance program. While maintenance is currently funded from general revenue, the existing allocation is insufficient to sustain the program and meet required performance measures, requiring additional funding sources.

Council has also faced challenges in keeping up with its maintenance program in the past.

The table below shows the gap between actual and required maintenance since 2021/22. Maintenance under-spending is most pronounced in the stormwater and roads asset classes

Year	Required maintenance (\$000s)	Actual maintenance (\$000s)	Gap
2021/22	\$18,320	\$17,456	\$864
2022/23	\$17,720	\$16,200	\$1,520
2023/24	\$18,740	\$17,230	\$1,510
Total	\$54,780	\$50,886	\$3,894

Table 2 – Gap between required and actual maintenance since 2021/22

The relevant performance measure is for councils to spend at least 100% of the amount that is required to maintain assets. This is known as the Asset Maintenance Ratio.

In 2023/24, Ku-ring-gai Council's Asset Maintenance Ratio was 91.9% and therefore Council did not meet the relevant measure.

#### Rising infrastructure backlog

After considering the updated asset condition reports, the cost to bring all Council's key asset classes in a very poor, or poor, condition to a satisfactory condition increased from just over \$20 million in 2017/18 to \$104.9 million in 2023/24. This increase resulted from detailed analysis of condition data across some asset classes, aligning the data with increased infrastructure costs, and comprehensive asset revaluations to ensure greater accuracy.

Furthermore, in 2023/24, the cost of bringing infrastructure to a satisfactory standard represented 9.12% of the net carrying amount of these assets, which was well above the relevant performance measure of 2% or less (known as the Infrastructure Backlog Ratio).

From 2017/18 to 2022/23, the cost to bring Council's infrastructure assets to agreed service levels increased from \$70.7 million to \$323.3 million. These figures represent the cost of bringing assets in an unsatisfactory condition (that is very poor and poor) to a new condition. Following an external review of Council's stormwater assets, this figure reduced to \$227.5 million in 2023/24. The reduction was driven by the adoption of the optimal renewal methodology, which significantly lowers renewal costs while preserving the functionality and longevity of stormwater pipes.

From 2018/19 to 2023/24, the percentage of Council's assets in a poor (renewal required) or very poor (urgent renewal/upgrading required) condition has increased from 6.2% to 20.1%.

The above figures illustrate Council's increasing challenge to renew infrastructure to meet community expectations and NSW Government performance measures.

#### **Community research**

In 2024, Council commissioned independent research on the community perception of its services and facilities. This research involved interviews with 501 randomly selected Ku-ring-gai residents, with the results from these interviews weighted so that they reflected the adult age and sex characteristics of the Ku-ring-gai population<sup>7</sup>.

As part of this research, Council asked respondents whether they would be willing to pay higher rates to support improvements in a range of areas.

Table 3 shows the areas which had the highest levels of support in response to this question.

Area	Percentage of respondents who were at least somewhat supportive of a rate rise
Parks and sportsgrounds	74%
Roads	73%
Footpaths	69%
Stormwater drainage	62%
Public toilets	59%
Swimming pools	56%
Theatres	54%
Other cultural facilities	53%
Community buildings	52%

Table 3 – Percentage of residents who are at least somewhat supportive of a rate rise to support improvements in certain asset areas

<sup>&</sup>lt;sup>7</sup> See Community feedback report Ku-ring-gai

#### Challenges delivering new infrastructure to support growth and changing community needs

In late 2023, the NSW Government announced major Statewide planning reforms, which had a significant effect on Ku-ring-gai.

The first of these reforms involved the creation of Transport Oriented Development precincts from Roseville to Gordon stations. Council estimates that these reforms will generate some 23,000 new dwellings and an increased population of 46,000. This means the new residents who will eventually live in these precincts will increase the LGA's overall 2023 population by 36%.

The second of the reforms, known as the Low and Mid-Rise reform, was exhibited in early 2024 and will progressively come into operation across 2025. This reform will see additional dual occupancy, terrace, townhouse and small apartment building development in other well-located areas across the LGA. The precise dwelling yield from this reform is not known at this stage.

To better meet the infrastructure needs of this increased population, Council will review its local infrastructure contributions plan, which outlines how Council requires the development industry to contribute to the cost of delivering infrastructure that supports new development. By undertaking this review, Council will seek to ensure that the plan is aligned with the infrastructure needs of new residents in the precincts.

However, in doing this Council will be limited by the NSW Government's development contribution framework.

Firstly, Council can generally only levy contributions for the infrastructure needs of the new residents, as distinct to the needs of existing residents. This means some new infrastructure will need to be funded by both development contributions and other revenue sources, such as rates.

Secondly, outside of town centres, Council's contribution rate per new dwelling is limited to \$20,000. This cap was first issued in a Ministerial Direction in 2009, and the maximum figure has not been inflated at any time over the last fifteen years. Land acquisition and construction costs have increased significantly since this time. This situation places greater pressure on Council's other revenue sources to fund infrastructure for these new residents.

Thirdly, Council, in reviewing its contributions plan, will be limited as to the types of infrastructure it can levy for if it wants to maintain comparable to current contributions rates. For instance, Council will only be able to levy for the land for community facilities, but not the construction of these facilities, which will need to be funded through other means.

Furthermore, while Council will gain additional rate revenue from new dwellings, it will also face additional costs servicing the needs of residents in these dwellings. This revenue will also tend to exacerbate the LGA-specific rating structure disadvantages explored earlier in this chapter.

Council has factored additional rate revenue from dwelling growth into its scenario planning and determined that under a 'business as usual' scenario (known as a Base Case), Council will run operating deficits and have difficulty adequately managing local infrastructure, even with this additional revenue.

Given the above, it is imperative that Council considers alternative financial scenarios to manage the infrastructure for not only existing community members, but also future members.

# Scenario planning

The LTFP is a model to consider scenarios for the funding of operating and capital expenditure.

Detailed forecasts of all sources of operating revenue and expenditure are utilised to derive the maximum surplus available to apply to Council's rolling program of capital investments in new or refurbished infrastructure.

Two ten-year financial scenarios have been prepared, to apply for the years from (and including) 2025/26 to 2034/35. These scenarios are:

- Base Case (rate peg only)
- Renew and Enhance Infrastructure (which incorporates a rate increase of 29% (including a Special Rate Variation of 24.6% and rate peg of 4.4%) to apply in 2026/27, with rates to subsequently increase by the annual rates peg in future years. This is Council's preferred scenario.

These scenarios are explained in the following pages.

Council's decision to have a 29% rate increase as its preferred scenario followed extensive community feedback on four rate increase options from 21 July to 1 September 2025.

These options were a Base Case (rate peg only) known as the Deteriorating Infrastructure option, and three Special Rate Variation options, namely a 22% increase known as Renew Infrastructure, a 29% increase known as Renew and Enhance Infrastructure and a 33% increase known as Renew, Enhance and Expand Infrastructure. These options were outlined in the LTFP adopted by Council at its June 2025 meeting.

The Renew and Enhance Infrastructure scenario has been updated to incorporate the confirmed 2026/27 rate peg and is Council's preferred scenario as it:

- Will provide major infrastructure improvements, namely extensive renewal and upgrade work to
  existing stormwater and drainage, community building, recreational facility and footpath
  infrastructure, and build new footpaths and traffic and transport related infrastructure.
- Will provide a funding source for the St Ives Indoor Sports Centre construction loan.
- Received substantial support during the exhibition of four rate increase options between July-September 2025 (45% of representative survey respondents stated they were at least somewhat supportive of the Renew and Enhance Infrastructure scenario).
- Is in line with Council's 2024 Community Research Report, which found a majority of community
  members were at least somewhat supportive of paying higher rates to fund improvements in parks
  and sportsgrounds, roads, footpaths, stormwater drainage, public toilets, swimming pools and
  community buildings.
- Will address infrastructure areas which the 2024 Community Research Report found had high levels
  of community importance but lower levels of satisfaction, namely the condition of footpaths and
  traffic management.
- Is in line with a capacity to pay analysis and will only be implemented alongside careful
  consideration of hardship applications, in line with Council's relevant Rates, Charges and Sundry
  Debts Assistance, Concessions and Recovery Policy.
- Represents best balance between good infrastructure outcomes, community feedback and community capacity to pay.

The Delivery Program and Operational Plan meanwhile, have also been prepared in accordance with the Renew and Enhance Infrastructure scenario from 2026/27.

#### Revenue and expenditure assumptions applicable to all scenarios

The scenarios are based on a range of revenue and expenditure assumptions, as outlined below. A full list of these assumptions is available at **Appendix A**.

In addition, the Sensitivity Analysis available later in this document tests different outcomes from changes to some key assumptions listed below.

#### **Revenue assumptions**

#### Rates revenue peg

Council will increase rates revenue by 6.1% in 2025/26, in line with the rate peg applied by the NSW Independent Pricing and Regulatory Tribunal (IPART). Council's rate peg for 2026/27 has been confirmed as 4.4%.

From 2027/28 onwards, Council is assuming the IPART will grant a rate peg of 3%, plus a 0.3% population growth component based on historical growth forecasts.

Council has also incorporated, into its scenarios, assumptions that NSW Government-initiated housing reforms will generate additional rate revenue from an increase in dwellings, above historical growth forecasts. Across the life of the LTFP, Council is forecasting an average annual growth in rates revenue of 3.2% due to this situation. This revenue will be needed for meeting the service needs of new residents and for building future infrastructure.

#### Fees and charges

Council derives approximately 13% from user charges.

The 2025/26 Fees & Charges have been reviewed to ensure closer alignment with increases in costs. This resulted in an average increase of 3.9% for a variety of non-statutory fees as reflected in the fees & charges schedule (2025/26). Fees and charges are expected to increase in line with projected CPI for future years; an average of 2.5% per year in 2026/27 and 2027/28 then 2.4% per year is forecast over the remaining forecast period.

Charges for domestic waste have been increased by 7% in 2025/26 to reflect increased domestic waste management contractor costs. From 2026/27 the charges for domestic waste are assumed to increase by 2.5%

#### Investment revenue

Investment revenue has been estimated based on current cash levels and future expected earnings of the Bank Bill Swap Rate (BBSW) + 1.1% over the 10-year period.

The forecast annual interest rate is 4.7% in 2025/26, gradually decreasing to an average 3.7% for the remaining years to 2034/35.

#### Grants for recurrent and capital purposes

Grants are forecast to increase by 2.9% in 2025/26 followed by 2.5% in 2026/27 to 2027/28 and 2.4% for the remaining years in line with the CPI.

Operating grants and contributions are expected to remain static across the next decade.

Council's main form of grant assistance is the Australian Government's Financial Assistance Grant (FAG), which is distributed to councils via State Governments. FAGs consist of two components both of which are

distributed to councils: a general-purpose component and a local road component. Council is projecting a FAG grant of \$4.7 million in 2025/26.

Capital grants and contributions are volatile over the forecast period as they can relate to specific one-off major projects.

#### Asset sales

The LTFP assumes asset sales of \$1.2 million from 2025/26 to 2034/35. These asset sales will be used to help fund works identified in the Ku-ring-gai Contributions Plan 2010.

Some of the works in the Plan, however, will also cater for the existing population and therefore require both general Council funding (known as a co-contribution) as well as funding from development contributions. Asset sales will contribute towards this general Council funding.

#### **Expenditure assumptions**

#### **Employee costs**

Labour costs are projected to increase by 3.8% for each year during the life of the LTFP.

These cost projections are based on:

- The 3% increase outlined in the Local Government Award in 2025/26, and then projecting the same increase for the remaining years of the LTFP.
- An assumption worker's compensation insurance costs will also increase by 3% per annum
- In addition, 0.8% is allowed for performance incentive payments, linked to Council's performance management system, for each year of the LTFP.

The labour costs also include an increase in compulsory superannuation rates by 0.5% to 12%, which will apply from 2025/26.

#### Operational and capital materials and contracts

Expenditure in this area is estimated to increase by 2.9% in 2025/26, followed by 2.5% in 2026/27 and 2027/28 and 2.4% for remaining years which is in line with CPI forecasts.

#### Borrowing costs

Borrowing costs have been estimated based on 95 basis points over 90-day BBSW (Bank Bill Swap Rate) per annum, rising to a maximum rate of 4.5%. The average annual interest rate is 3.8% for the ten years to 2034/35.

#### Depreciation expense

Depreciation is the gradual allocation of the cost of using an asset over its useful life. It reflects the consumption of the asset's service potential in providing services to the community each year. Depreciation forecasts relate to existing assets and to new and upgraded assets.

It is forecast that Council's depreciation expense will increase by an average of 3.7% each year because of new depreciation associated with Council's large capital works program and the large increase in gross replacement cost of existing assets that is recognised each time a revaluation is undertaken. Funding depreciation in future will remain a challenge for Council as the asset portfolio continues to increase.

#### Other expenses

Other expenses increase by an average of 2.4% per year from 2025/26 and include items like statutory levies, donations, sponsorships and other sundry expenditure.

# Both revenue and expenditure

#### Consumer Price Index (inflation)

A Consumer Price Index (CPI) of 2.9% for 2025/26, followed by 2.5% for 2026/27 and 2027/28 and 2.4% increase in CPI for all remaining years, has been built into the LTFP for a range of revenue and expenditure measures in line with the Access Economics forecast.

#### Major projects referenced in scenario planning

Four major projects have been referenced in scenario planning. These are listed below. Other major projects being delivered during the LTFP are listed further in this report.

#### St Ives Indoor Sports Centre

In 2021, the Department of Education completed a two court, indoor basketball facility in the grounds of the St Ives High School. In 2022, Council gained development approval for a second stage of this facility, which joins and extends with the first stage and will have an additional two indoor basketball courts, associated ancillary rooms, café, and car parking.

The school will have use of all four courts during school hours and the community will have use of all four courts after school hours. Construction works are underway, with an anticipated opening in early 2026.

The project's revised budget is \$31.2 million, of which \$13.5 million is being funded by a loan which is now in place. Recent LTFPs, and this LTFP, refer to the need for a SRV from 2026/27 to fund repayments related to this loan, of around \$1.7 million a year. A partial subsidy was secured through the Low-Cost Loan Initiative (LCLI) managed by the Department of Planning, Housing and Infrastructure (DPHI). The total subsidy over the life of the loan secured by Council is \$1.2 million.

While the NSW Government will retain ownership of the underlying land, and therefore principal asset management, Council will have a 50-year licence to use the facility.

Costs and income will be shared between Council and NSW Government based on proportionate access to the facility, in accordance with the deed and licence. There will be user charges to use the facility, including for residents. These charges have not been determined at this time,

#### Major Town Centre Projects

Council is planning for major town centre projects (also known as the hub projects) over the next ten years and beyond in Lindfield, Turramurra and Gordon that will provide civic improvements and community facilities. These projects will proceed under all scenarios.

The Long-Term Financial Plan (LTFP) assumes that the capital and operating costs of these projects will be funded through a combination of development contributions, land contributions from the site, and additional rate revenue generated from new dwellings. The future direction of these projects will depend on the impact of housing reforms and zoning provisions, as their viability may rely on factors such as allowable building heights and density.

#### Cultural and Environmental Education Centre, St Ives Showground

The primary function of the Cultural and Environmental Education Centre (CEEC) project at St Ives Showground will be the delivery of environmental education, aimed at facilitating increased environmental awareness in the community and influencing positive behavioural change for the benefit of the environment. This project will proceed under all scenarios.

The CEEC project is partially funded from development contributions and the existing environmental levy as part of Council's rates, with future operational costs funded from general fund.

#### **Cash Reserves**

Council has a number of cash reserves which are held for the following reasons:

- Legal constraint (externally restricted) e.g. Section 7.11 and Section 7.12 Development Contributions, Domestic Waste Reserve
- To manage cash flow for abnormal items and thus reduce impact on service delivery.
- Specific revenue e.g. contribution to works, unexpended grants.

External reserves can only be used for the purpose for which funds were collected. Internal projects reserves are used solely to provide for future expenditure on assets renewal and other capital projects.

Cash reserves are carefully managed to achieve optimum investment income and to be available when needed for unplanned expenditure. Internal cash reserves are kept at a sustainable level for all future years of the LTFP.

# **Base Case (rate peg)**

#### **Explanation**

This scenario is based on Council's current level of service as per the 2025/26 budget expanded over ten years and adjusted for various price forecast indexes. Rates revenue will increase in line with the NSW Government rate peg only.

Under this scenario, Council will deliver a series of underlying operating deficits from 2026/27 onwards. This situation primarily flows from cost increases in asset maintenance, depreciation, labour and material and contracts, outweighing increases in Council's revenue sources.

These ongoing deficits will mean Council will not be able to invest additional funds into asset maintenance and renewal, leading to, a significant increase in Council's infrastructure backlog and a continued underspending on maintenance.

As a result, Council will be unable to maintain and renew existing infrastructure to meet community needs or key statutory benchmark expectations. This will lead to a noticeable decline in the quality and adequacy of Council existing infrastructure, including additional infrastructure service failures.

Council will, however, maintain adequate liquidity levels to meet its debts and liabilities as they fall due, while also ensuring the capacity to discharge its current debt and fund several major one-off asset upgrades.

Council rate revenue would rise in line with the IPART rate peg and no additional SRV is forecasted. This will lead to an average residential rate increase of \$76, and average business rate increase of \$254, in 2026/27 in line with rate peg only.

The financial tables applicable to this scenario are available at **Appendix B**.

#### Financial and infrastructure outcomes

#### Operating results

Under the Base Case scenario, Council is projected to achieve a modest operating surplus of \$114,000 in 2025/26, excluding grants and contributions for capital purposes. However, from 2025/26 onward, Council is expected to experience annual operating deficits (excluding capital grants) averaging \$1.75 million for the term of the LTFP.

It is also a consequence of Council's operating budget bearing the burden of an annual \$1.7 million loan repayment for the St Ives Indoor Sports Centre, in the absence of a Special Rate Variation (as was intended) to fund this cost.

A significant outcome of this situation is that Council will have no ability to invest surpluses into reserves, which could be allocated to fund renewal and upgrade of existing infrastructure and new infrastructure.

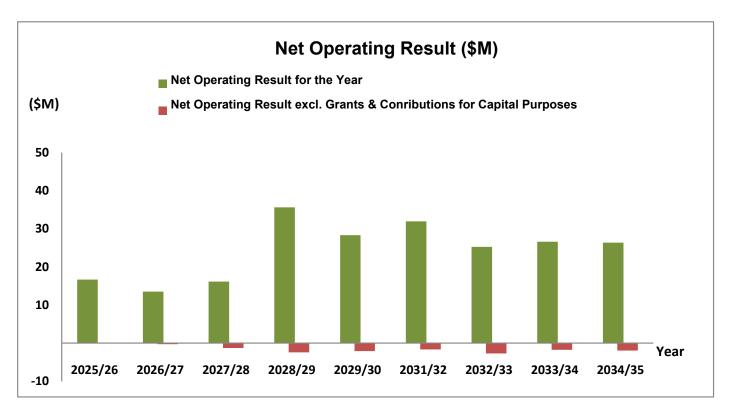


Figure 4 – Operating Result outcomes under Base Case scenario

#### Performance measures

Under the Base Case scenario, Council will fail to meet a range of performance measures, which is in a sign that Council will not be delivering a level of financial sustainability to support associated good service level and infrastructure outcomes. In particular Council's:

- Operating Performance Ratio, which measures the ability to contain costs within allocated revenue, will fall short of the benchmark (0%) and deteriorate by an average of 1% per year from 2026/27, as operating deficits are projected in future years. This indicates an ongoing challenge in balancing revenue and expenses, which could impact Council's ability to fund some services, asset maintenance and other projects.
- Building and Infrastructure Asset Renewal Ratio, which measures the rate of asset renewal against depreciation, will decline from 109.8% in 2025/26 to 63.0% in 2034/35. With the benchmark set at 100%, this sharp decrease suggests that Council will struggle to maintain asset renewal at the pace required, leading to significant deterioration key assets and facilities.
- Infrastructure Backlog Ratio (CTS), which measures the cost to bring assets to a satisfactory condition against the net carrying amount of these assets, will increase from 8.6% in 2025/26 to 14.8% in 2034/35. The benchmark of less than 2% indicates that Council will continue to face a growing infrastructure backlog in future years. The Infrastructure Backlog Ratio to bring assets to a new condition (CTA), will slightly increase from 10.6% in 2025/26 to 11.0% in 2034/35.

While Council's Asset Maintenance Ratio (which measures actual versus required maintenance) will remain stable, it will still be below the benchmark of 100% in all years of the LTFP. In other words, Council will continue to spend less than is required on asset maintenance, leading to a greater unwanted deterioration of those assets.

Council's Unrestricted Current Ratio, which is a measure of liquidity, will remain above the financial measure of 1.5:1 by averaging 2.0:1 during the life of the LTFP. This is an indication that Council will be able to maintain adequate cash levels to meet current liabilities, but not to undertake significant investments needed to maintain and renew infrastructure.

Financial Stability Ratios	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Benchmark	Status
Operating Performance Ratio	0.1%	-0.3%	-1.1%	-1.6%	-1.3%	-1.3%	-1.2%	-1.5%	-1.1%	-1.1%	>= break-even	Benchmark not met
Own Source Revenue	85.8%	87.3%	85.8%	78.1%	81.3%	79.8%	81.0%	83.5%	83.6%	84.1%	>60%	Meets benchmark
Unrestricted Current Ratio	2.56	2.33	1.90	1.81	1.81	1.82	1.91	2.09	2.10	2.16	>1.5	Meets benchmark
Asset Management Ratios	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Benchmark	Status
Asset Management Ratios Building & Infrastructure Asset Renewal Ratio	2025/26 109.8%		2027/28 69.2%	2028/29 67.0%	2029/30 59.9%	2030/31 62.5%	2031/32 59.5%	2032/33 89.3%	2033/34 91.9%	2034/35 63.0%	Benchmark >100%	Status Benchmark not met
· · · · · · · · · · · · · · · · · · ·												Benchmark

Table 4 – Base Case performance against performance measures

#### Impact on infrastructure assets

Council is already facing a large infrastructure backlog. Under the Base Case scenario, this backlog is projected to increase significantly, further exacerbating the challenge of addressing critical infrastructure renewals.

The cost to bring poor and very poor infrastructure assets to a satisfactory condition will increase from \$93.6 million in 2025/26 to \$181.1 million in 2034/35. Meanwhile the cost to bring these same assets to a new condition would increase from \$194 million in 2025/26 to \$276 million in 2034/35.

The impact of this situation would include:

- A further deterioration in Council's buildings, and the ongoing inability of many of these buildings to respond to community expectations, particularly in the areas of accessibility and adequate facilities for female athletes and users.
- Service failures in Council's stormwater system, including:
  - Increased flooding, causing road detours and also impacts on homes and businesses.
  - The more frequent forming of potholes and sinkholes and road subsidence requiring costly repairs.
  - Pollution and contamination through unwanted sediment and large debris backlogs entering local waterways.
- More footpaths which present as trip hazards
- Less funds being available to upgrade recreational facilities.

#### Projected income

Council's revenue would increase from \$182 million in 2025/26 to \$245 million over the ten years, which (after excluding the impact of capital grants and contributions) increases by an average of 3.2% per year.

Council rate revenue would rise in line with the IPART rate peg and no additional SRV is forecasted. This will lead to an average residential rate increase of \$76, and average business rate increase of \$254, in 2026/27 in line with rate peg only.

Council has projected that recent housing reforms will lead to additional rate revenue through an increase in the number of dwellings, estimated at an average annual growth of 3.2% from 2026/27. However, the uptake of further development remains uncertain, making accurate forecasting challenging. The additional revenue will be allocated to cover the increased expenditure associated with the population growth from these developments. These forecasts will require close monitoring and adjustments as more accurate data becomes available.

#### Projected operational expenditure

Operating expenditure is forecast to increase from \$165 million in 2025/26 to \$219 million over the 10-year period, an average increase annual increase of 3%. No additional funding will be allocated to asset maintenance or to address the increased costs of depreciation.

Materials and contracts represent Council's largest expense, an average of 41% over the forecast period, followed by employee costs at 34% and depreciation at 18%.

The following additional operating expenditures, beyond the assumed increases, are included in the projections for the years following 2025/26:

- Borrowing costs for St Ives Indoor Sports Centre with annual repayment of \$1.7 million funded from general revenue and a part subsidy secured through the Low-Cost Loan Initiative (LCLI) managed by the Department of Planning, Housing and Infrastructure (DPHI). The total subsidy over the life of the loan secured by Council is \$1.2 million.
- Operating costs for Lindfield Major Town Centre project (also known as the Lindfield Village Hub).
   These costs will average \$2 million per annum from 2029/30, funded from general revenue.
   Additional rates revenue is assumed to be received from supplementary rating, ie dwelling growth to partly cover this cost.

#### Projected capital expenditure

Council projects a total capital expenditure of \$672 million over the life of the LTFP. The largest category, 33% is allocated to Streetscape & Public Domain, followed by 31% for Roads & Transport and 20% for Parks & Recreation which includes land acquisitions funded by development contributions.

Assumptions around capital expenditure, asset valuations and asset management are covered in the Asset Management Strategy and have been incorporated into the LTFP.

A summary and breakdown of future capital expenditure by asset category for the next 10 years is provided in Table 5.

\$ '000	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Total
Planning, Community & Other	2,666	6,496	2,447	3,613	3,699	3,788	4,441	5,782	6,129	7,511	46,572
Roads & Transport	15,109	17,231	20,178	19,955	16,934	26,066	25,739	24,299	26,853	16,679	209,043
Streetscape & Public Domain	11,903	7,706	26,163	39,722	33,745	25,221	19,496	15,710	25,380	17,980	223,026
Parks & Recreation	30,878	17,592	10,013	11,503	7,052	8,603	8,591	10,403	11,295	18,414	134,344
Stormwater Drainage	2,600	1,764	1,808	1,851	1,896	1,941	1,988	2,035	2,084	2,134	20,101
Council Buildings	6,636	3,015	7,956	1,504	1,541	1,578	1,615	1,654	1,694	1,735	28,928
Trees & Natural Environment	2,026	4,428	808	771	314	322	330	338	346	354	10,037
Total Projects	71,818	58,232	69,373	78,919	65,181	67,519	62,200	60,221	73,781	64,807	672,051

Table 5- Projected capital expenditure under Base Case scenario

#### Liquidity measures

Working capital is a measure of Council's liquidity and ability to meet its obligations as they fall due. It is one of the primary measures of the overall financial position, which allows for unforeseen expenditure, reductions in revenue or other unplanned events.

The working capital is projected at \$9.3 million for 2025/26 and increases by an average 1% p.a. during the forecast years to allow for increases in expenditure in future years. This level of working capital highlights an adequate liquidity position with Council being able to meet its short-term liabilities when they fall due.

Cash reserves are projected to remain at sustainable levels initially; however, ongoing operating deficits and continued investment in infrastructure are expected to reduce these reserves over time.

#### Debt management

In this scenario, Council's outstanding debt is projected to reduce to \$21 million by the end of 2025/26 and will be fully discharged by the end of 2031/32. This includes the repayment of the following loan balances:

- \$11.3 million for the acquisition of Council's investment property at 828 Pacific Highway, Gordon.
   The building is leased and is expected to generate sufficient revenue over the life of the Plan to fully repay the outstanding debt.
- \$8.8 million loan to fund Council's contribution to the new St Ives Indoor Sports Centre. Under the Base Case scenario this loan will be repaid over 10 years using general funds offset by the LCLI subsidy.

The LTFP includes provisions for debt repayments to be made according to the repayment schedules outlined in the terms of each individual loan.

The following chart show Council's projected outstanding debt and the net debt service cost for the next 10 years. Total debt service cost includes total interest plus principal repayments. Current loans will be repaid by the end of 2031/32.



Figure 5 - Council's debt service costs and ratio under Base Case

# Renew and Enhance Infrastructure (Special Rate Variation) – preferred scenario

#### **Explanation**

Under this scenario, Council would in 2026/27 increase rates by 29%, including a 24.6% Special Rate Variation and 4.4% rate peg in 2026/27. The Special Rate Variation would stay in Council's rate base on a permanent basis with rate revenue increasing from 2027/28 onwards in line with the rate peg announced by IPART.

The SRV would have the effect of providing an additional and ongoing \$20.7 million per annum (before indexation for rate pegging).

Compared to the Base Case, this scenario will deliver the following additional funding on an annual basis:

- \$5.9 million for stormwater and drainage, including improvements to kerb inlets, pipes and drains to reduce flooding risk and improve stormwater management. Council would seek to reline, rather than replace, pipes to save costs.
- \$6.7 million for community buildings, including the renewal and upgrade of buildings such as halls, public toilets and pavilions, Improvements would focus on improved safety, lighting, accessibility and women's facilities
- \$1.9 million for recreational facilities, including improvements to playing surfaces, pathways, lighting, drainage and fencing at fields, courts, parks and open space, and swimming pool infrastructure upgrades to the Ku-ring-gai Fitness and Aquatic Centre
- \$0.94 million for existing footpaths, including removing trip hazards and improving surfaces.
- \$2.1 million for new footpaths, with a focus on areas of high pedestrian traffic, including near transport hubs, shops, schools, hospitals, nursing homes and parks.
- \$1.7 million for traffic and transport facilities, including funding for traffic facility, pedestrian safety and bus stop improvements.

It will also generate \$1.46 million to fund loan repayments for the construction of the St Ives Indoor Sports Centre.

After this loan is paid off by 2031/32, the funding previously allocated to loan repayment will be invested into renewal of recreational facilities (for example sports fields, parks and open space facilities).

Impact on residential and business rates

In 2026/27, including rate peg, the average residential rate is projected to increase by \$499 and the average business rate by \$1,676. Information on projected average rate increases, from 2026/27 to 2029/30, under this scenario are available in Appendix D.

The financial tables which are applicable to this scenario are available at **Appendix C**.

#### Financial and infrastructure outcomes

#### Operating result

It is assumed in the LTFP that additional rates, if approved, will commence from 2026/27 resulting in average surpluses of \$17.3 million from 2025/26 to 2034/35 which will fund infrastructure renewal works.

The chart below shows the forecast operating result before and after capital grants and contribution items.

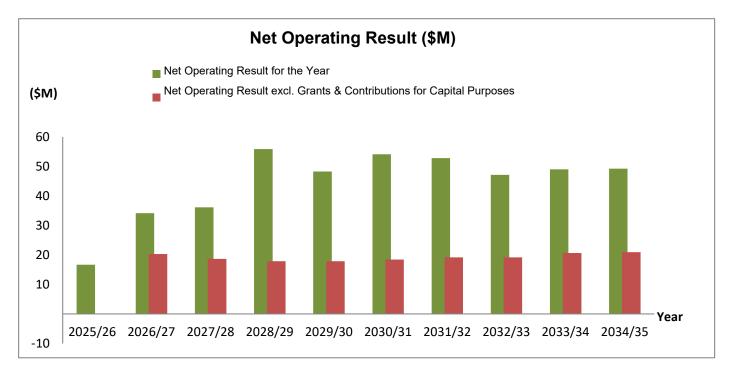


Figure 6 - Operating results under Renew and Enhance infrastructure scenario

#### Performance measures

This scenario delivers a response to performance measures, which is a significant improvement to the Base Case performance measures.

Financial Stability Ratios	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Benchmark	Status
Operating Performance Ratio	0.1%	10.6%	9.4%	8.8%	8.6%	8.5%	8.5%	8.4%	8.7%	8.6%	>= break-even	Meets benchmark
Own Source Revenue	85.8%	88.6%	87.3%	80.1%	83.1%	81.7%	82.8%	85.1%	85.2%	85.7%	>60%	Meets benchmark
Unrestricted Current Ratio	2.56	2.35	1.91	1.81	1.79	1.78	1.86	2.02	2.03	2.10	>1.5	Meets benchmark
Asset Management Ratios	2025/26	2020/27	2027/20	2020/20	0000/00	0000/04	0004/00	0000/00	0000/04	0004/05	Daniel ment	
Asset Mariagement Natios	2023/20	2026/27	2021120	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Benchmark	Status
Building & Infrastructure Asset Renewal Ratio		133.7%					114.8%		141.4%		>100%	Meets benchmark
												Meets

Table 6 – Renew and Enhance Infrastructure scenario performance against performance measures

#### Infrastructure backlog and impacts

Under this scenario, the cost to bring poor and very poor infrastructure assets to a satisfactory condition will reduce from \$93.6 million in 2025/26 to \$23 million in 2034/35, a decrease of 75%. Meanwhile the cost to bring these same assets to a new condition would reduce from \$194 million in 2025/26 to \$119 million in 2034/35, a decrease of 39%.

Council will be able to maintain a Building and Infrastructure Asset Renewal Ratio of greater than 100% (in other words over the benchmark).

#### Projected income

Council's revenue has been forecast to increase from \$182 million in 2025/26 to \$271 million over the ten years, which (after excluding the impact of capital grants and contributions) increases by an average of 4.5% per year.

Increases in revenue are due to rates and annual charges (including a SRV from 2026/27), user fees and charges and other revenue including rent income from Council's investment property.

In 2026/27, including rate peg, the average residential rate is projected to increase by \$499 and the average business rate by \$1,676. Information on projected average rate increases, from 2026/27 to 2029/30, under this scenario are available in Appendix D.

An SRV will generate additional \$20.7 million rates income (above the rate peg) per year from 2026/27, of which 93% will be allocated to infrastructure renewal works and new footpaths. The remaining 7% of the special rate variation will fund repayment of loan for St Ives Indoor Sports Centre until 2031/32, after which this funding will be allocated to recreational facilities.

#### Projected operational expenditure

Compared to the Base Case scenario, operational asset maintenance costs will increase by \$1.16 million per annum from 2027/28, due to the annual increase of \$6.1m in new and upgraded assets delivered under the Renew and Infrastructure scenario. Some funding from additional rates may need to be diverted from asset renewal to asset maintenance to cover the increase.

#### Projected capital expenditure

Under this scenario, Council would be able to set aside \$870 million for capital expenditure during the life of the LTFP, which represents an increase of \$198 million compared to the Base Case.

Under this scenario, compared to the Base Case, spending would significantly increase in Roads & Transport (up by 23% to \$256 million due to existing and new footpath works), Parks and Recreation (up by 18% to \$153 million), Stormwater Drainage (up by 326% to \$86 million) and Council Buildings (up by 230% to \$95 million).

Over the 10-year period, this scenario allocates capital expenditure as follows: Streetscape & Public Domain 26%, Roads & Transport 29%, 18% to Parks & Recreation, 11% to Council Buildings and 16% to other asset categories.

Assumptions around capital expenditure, asset valuations and asset management are covered in the Asset Management Strategy and have been incorporated into the LTFP.

\$ '000	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35	Total
Planning, Community & Other	2,666	6,496	2,447	3,613	3,699	3,788	4,441	5,782	6,129	7,511	46,572
Roads & Transport	15,109	21,971	25,037	24,930	22,029	31,283	31,081	29,769	32,454	22,415	256,078
Streetscape & Public Domain	11,903	7,706	26,163	39,722	33,745	25,221	19,496	15,710	25,380	17,980	223,026
Parks & Recreation	30,878	19,492	11,961	13,497	9,094	10,694	10,733	12,596	13,540	20,713	153,198
Stormwater Drainage	2,600	7,664	8,936	9,151	9,370	9,595	9,826	10,061	9,056	9,274	85,533
Council Buildings	6,636	9,715	14,823	8,537	8,742	8,951	9,166	9,386	9,612	9,842	95,410
Trees & Natural Environment	2,026	4,428	808	771	314	322	330	338	346	354	10,037
Total Projects	71,818	77,472	90,175	100,221	86,993	89,854	85,073	83,642	96,517	88,089	869,854

Table 7 - Projected capital expenditure under Renew and Enhance Infrastructure scenario (significant expenditure changes compared to the Base Case scenario highlighted in green)

#### Liquidity measures

Council's working capital result, under this scenario, is unchanged from the Base Case.

#### **Borrowings**

Borrowings between this scenario, and the Base Case scenario, are unchanged. Once the St Ives Indoor Sports Centre loan is discharged by the end of 2031/32, the funds will be reallocated to the recreational facilities category.

Current loans for Council's investment property at 828 Pacific Highway and the St Ives Indoor Sports Centre will be serviced.

The LTFP provides for repayments of debt to occur on either a schedule specified by the terms of individual loans or at a time where funds are available, and the overall cost of debt can be reduced by making opportunistic repayments.

The following chart show Council's projected outstanding debt and the Net Debt Service Cost for the next 10 years. Net Debt Service Cost includes total interest plus principal repayments.

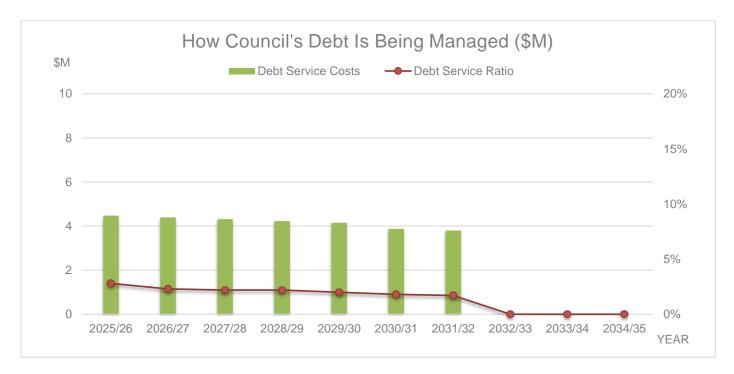


Figure 7 – Council's debt service costs and ratio under the Renew and Enhance Infrastructure scenario

#### Scenario comparison

The table below provides a comparison of the Base Case and Renew and Enhance Infrastructure scenarios.

Scenario	Base Case	Renew & Enhance Infrastructure
Rate peg (2026/27)	4.4%	4.4%
Special rate variation (2026/27)	0%	24.6%
Total rate increase (2026/27)	4.4%	29%
Average Operating Result <sup>8</sup> from 2025/26 to 2034/35	\$1.59m (deficit)	\$17.3m (surplus)
Infrastructure Backlog in 2025/26	\$194m	\$194m
Infrastructure Backlog in 2034/35 9	\$276.0m	\$119.1m
% change in Infrastructure Backlog from 2025/26 to 2034/35	42% increase	39% decrease
Focus areas for additional funding for renewal of existing infrastructure	None, no additional funding available	Buildings Footpaths Stormwater Recreational facilities
Funding for new infrastructure projects which are currently not funded	None, no additional funding available	St Ives Indoor Sports Centre Expansion of new footpath program Traffic and transport facilities
Ten-year capital expenditure program	\$672.1m	\$869.9m
Debt extinguished	2031/32	2031/32

Table 8 – Scenario comparison

<sup>&</sup>lt;sup>8</sup> Excludes capital grants and contributions.

<sup>&</sup>lt;sup>9</sup> This is the cost to bring Council's Very Poor and Poor Assets to an agreed level (CTA).

# Capacity of ratepayers to afford a Special Rate Variation (SRV)

To progress an SRV application, Council must illustrate that the impact on affected ratepayers is reasonable. This is known as a capacity to pay analysis.

Council has undertaken a preliminary analysis of the capacity of residential ratepayers to afford all the rate increase options exhibited from July-September 2025.

Indicators in favour of a capacity to pay include the fact the Ku-ring-gai LGA has:

- Among Australia's highest levels of advantage and lowest levels of disadvantage, when using the Australian Bureau of Statistics' Socio-Economic Indexes for Areas (SEIFA) score.
- A lower proportion of vulnerable households, pensioners and people requiring core assistance, compared to Greater Sydney
- A lower percentage of income spent on rates (according to 2021 Census income data) and a higher proportion of full home ownership, compared to Greater Sydney
- An improvement in household savings from 2018/19 to 2023/24, compared to a reduction in savings across Australia during the same period
- At the end of 2024/25, just three ratepayers subject to Council's Rates, Charges and Sundry Debts -Assistance, Concessions and Recovery Policy.

Indicators which show capacity to pay limitations include:

- A proportion of households paying mortgages, and overall levels of mortgage stress, which are higher than Greater Sydney
- A lower proportion of working age individuals compared to Sydney
- An average residential rate which, if a 30.4% rate increase is implemented in 2026/27, will move from the 8th highest among Sydney metropolitan and metropolitan fringe councils, to the 3rd highest.
- A percentage of outstanding rates which has increased in each year since 2020/21 and, in 2024/25, sits above the benchmark level of 5%

Overall, it is considered that the indicators in favour of a residential ratepayer capacity to pay outweigh the potential limitations.

In regard to business ratepayers, Ku-ring-gai has historically had average business rates well below the average of comparable councils. With a 30.4% rate increase, Ku-ring-gai will move only slightly above the overall average rate for all councils.

When reviewed in tandem with the low proportion of business ratepayers, positive industry indicators, as well as low levels of outstanding business rates, it is considered that there are good indicators of capacity to pay for business ratepayers.

Below are some of the key data sources in favour of a residential capacity to pay.

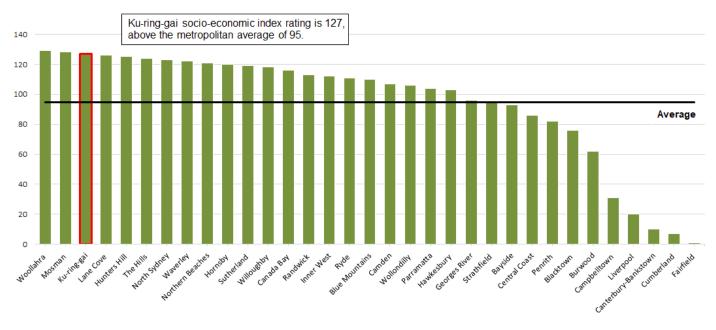
#### Socio-economic advantage

Australian Bureau of Statistics data shows that the population of the Ku-ring-gai local government area has the third highest level of socio-economic advantage among all Sydney, NSW and Australian local government areas.

Advantage ranking	Council	State
1	Woollahra	NSW
2	Mosman	NSW
3	Ku-ring-gai	NSW
4	Darwin Waterfront Precinct	Northern Territory
5	North Sydney	NSW
6	Waverley	NSW
7	Lane Cove	NSW
8	Peppermint Grove	Western Australia
9	Nedlands	Western Australia
10	Cottesloe	Western Australia

Table 9 – Ranking of most advantaged Australian councils under Australian Bureau of Statistics 2021 Index of Relative Socio-economic Advantage and Disadvantage (IRSAD)

#### Socio-Economic Index Rating



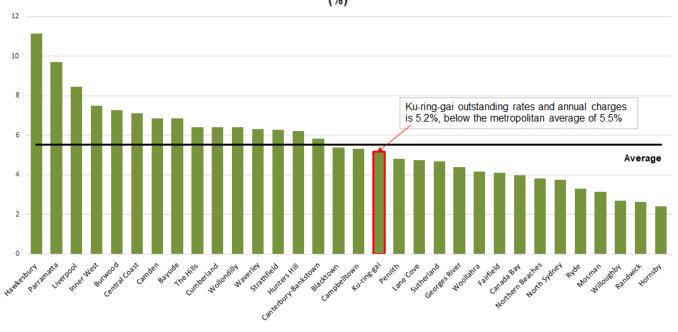
OLG comparative data 2023-24. Includes metropolitan and metropolitan fringe councils (excludes outlier City of Sydney)

Figure 8 – Ku-ring-gai's socio-economic index rating compared to other Sydney councils 2023/24

#### **Outstanding rates**

Ku-ring-gai's percentage of outstanding rates and charges, in 2023/24, was 5.2%, which was slightly below the metropolitan and metropolitan fringe council average of 5.5% in 2023/24, according to Office of Local Government comparative data. Council regularly has below levels of average outstanding rates in NSW, an indication of both capacity and willingness to pay.

# Oustanding Rates and Annual Charges (%)



OLG comparative data 2023-24. Includes metropolitan and metropolitan fringe councils (excludes outlier City of Sydney. No data provided for Blue Mountains)

Figure 9 - Percentage of rates and charges outstanding among Sydney councils in 2023/24

#### Average residential rates

Council's average 2023/24 residential rate of \$1,539, while above the Sydney council average of \$1,359, falls beneath other high socio-economic areas such as Hunters Hill, Woollahra, Northern Beaches, Burwood, Randwick and Mosman. In addition, the table below does not take into account a confirmed SRV in Willoughby which commenced in 2024/25, nor a Special Rate Variation approved for Northern Beaches to commence in 2025/26.

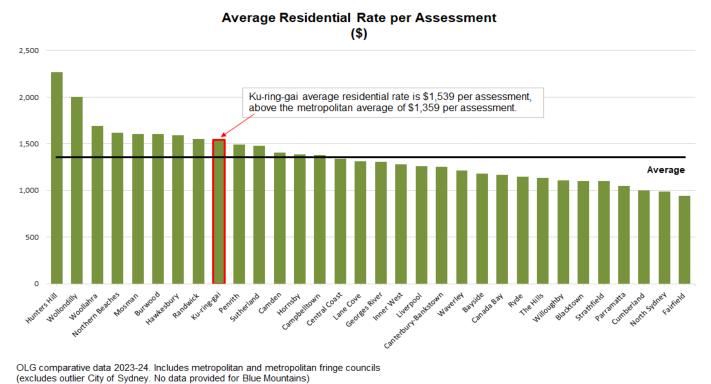


Figure 10 – Average residential rate - metropolitan and metropolitan fringe councils in 2023/24

If the preferred SRV option is implemented in 2026/27, this will increase the average residential rate, mainly due to large property land values in the LGA and a low proportion of business rates.

#### Average business rates

Council's average business rate of \$4,454 in 2023/24, was well below the metropolitan average of \$6,036.

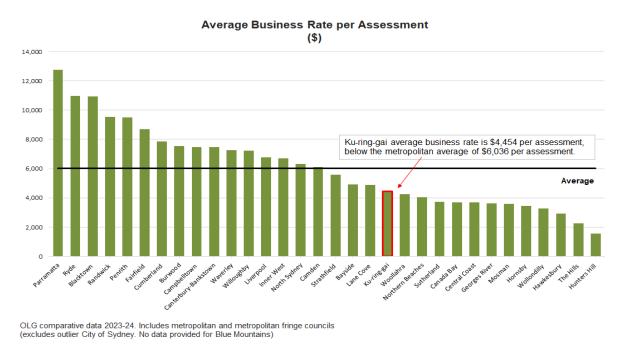


Figure 11 – Average business rate among metropolitan and metropolitan fringe councils in 2023/24

#### Relatively low rate of pensioners paying rates

In 2023/24, on average, some 9.4% of residential ratepayers across Sydney councils were claiming the pensioner rate. In Ku-ring-gai, the figure was 5.9%. Ku-ring-gai's low rate of pensioner ratepayers is therefore a potential indicator of capacity to pay.

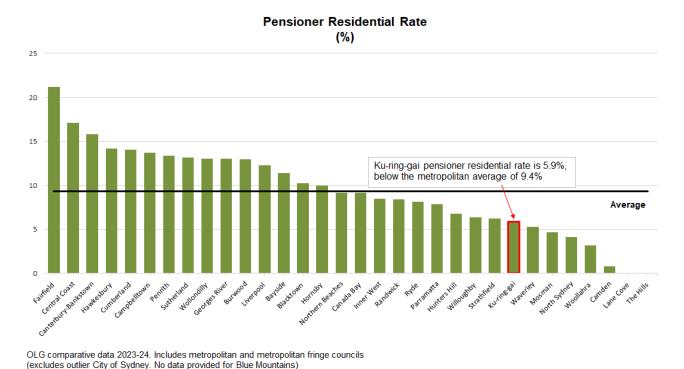


Figure 12 - Percentage of residential ratepayers who were claiming the pensioner rebate in 2023/24

#### Residential rates to income ratio

When average weekly residential rates for 2023/24 are compared with the median weekly household income to create a residential rate to income ratio, Ku-ring-gai sits towards the lower end of all metropolitan and metropolitan fringe councils.

This indicates that on average Ku-ring-gai's residential rates are comparatively affordable for its community, with a lower ratio indicating increased affordability. The average across all comparison councils is 1.2%, with Ku-ring-gai sitting below this at 1.0%.

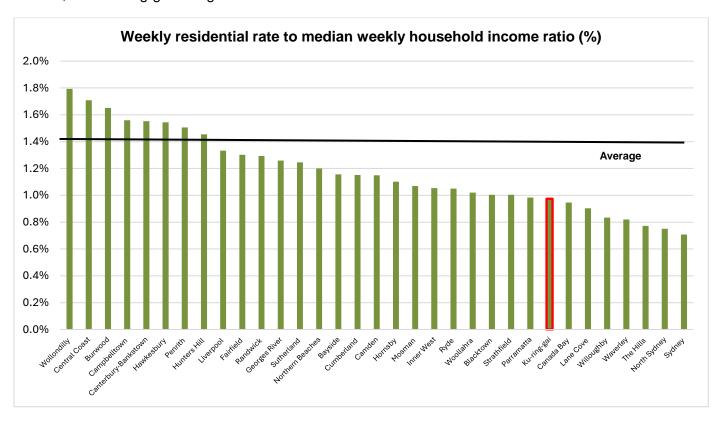


Figure 13 – Weekly residential rate to median weekly household income ratio 2023/24

#### Hardship provisions

Council has a Rates, Charges and Sundry Debts – Assistance, Concessions and Recovery Policy, which is available on Council's website.

The Policy states that Council recognises that ratepayers may at times have difficulty paying their rates and charges and outlines the steps and processes Council will consider in these circumstances. Council will be careful and considerate in the assessment of any hardship applications, if it is successful in obtaining a Special Rate Variation.

Key assistance measures provided by Council are

- **Flexible Payment Plans**: Ratepayers facing financial difficulty may request customised payment plans. Arrangements are assessed individually, with consideration given to the applicant's circumstances and payment history.
- Flexible Payment Solution: Council introduced a new flexible payment solution ("Payble") for
  ratepayers. It enables ratepayers to easily set up and manage payment plans for both current and
  overdue rates. The platform aims to make paying rates more convenient, reduce the number of
  overdue accounts, and lower administrative costs associated with payment processing.

- Interest Relief: Council may reduce or waive interest on overdue rates and charges for eligible applicants who demonstrate genuine hardship and adhere to agreed payment arrangements.
- Pensioner Concessions: Statutory rebates and additional voluntary concessions are available to eligible pensioners. This includes a statutory concession of up to \$250, which Council is required to provide under the Local Government Act. Council also provides an additional voluntary concession which makes up 8.5% of total rates and charges. In 2025/26, for the average pensioner, this amount is worth an additional concession of \$146.
- Hardship Applications: Ratepayers experiencing financial hardship can apply for assistance.
   Applications are reviewed confidentially and on a case-by-case basis, in line with Council's policy and legislative requirements. Council staff will offer guidance and support through the hardship application process
- **Debt Recovery and Support**: Council's approach to debt recovery prioritises fairness and transparency, with a focus on supporting ratepayers to meet their obligations while ensuring responsible financial management.

# **Productivity and cost containment**

Council has demonstrated financial discipline over a long period of time, containing the cost of providing services within a culture of continuous productivity improvement.

In progressing its preferred rate increase, Council will continue to take actions to deliver productivity and cost containment, to seek out efficiencies and find alternative revenue sources, to reduce the overall impact on ratepayers.

Council has demonstrated financial discipline over a long period of time, containing the cost of providing services within a culture of continuous productivity improvement.

Our approach to financial management and efficiency is structured around five key elements:

- **Financial management and governance:** Council operates under a stringent legislative and regulatory framework which ensures responsible and sustainable spending.
- **Optimisation of revenue:** Seeking opportunities to increase revenue from diverse sources to minimise the financial burden on ratepayers.
- Service improvement review program: Targeted reviews to reallocate resources, streamline business processes, and benchmark operations against best practices and other councils to identify areas for improvement and efficiency.
- Ongoing business improvements: Other initiatives to streamline processes, reduce unnecessary administration and waste, and innovations to maintain levels of services within available budgets, and free up funding and staff time.
- **Tracking and reporting performance:** Public reporting on key financial, efficiency and productivity measures, progress of service improvement reviews and delivery of other business improvements.

This chapter explains a number of the actions Council has taken, and will continue to take, to reduce the ratepayer burden.

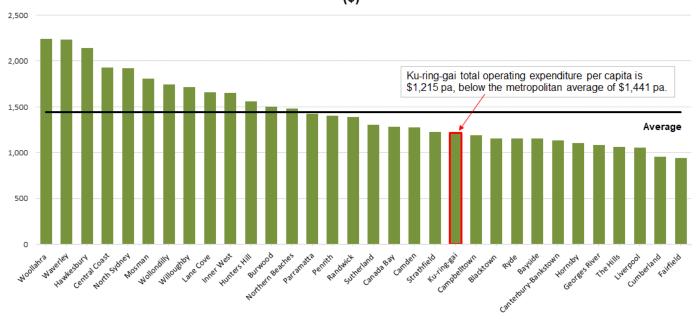
#### Recent comparative data

#### Operating expenditure per capita

Expenditure per capita is considered a factor of efficiency because it reflects how effectively a council delivers services and manages resources relative to its population.

In 2023/24, Ku-ring-gai Council had an operating expenditure per capita of \$1,215, which was 16% less than the Sydney average of \$1,441, and is a further indicator of efficiency. This suggests that the council is managing its operations and delivering services more cost-effectively compared to the average across Sydney.

# Total Operating Expenditure per capita (\$)

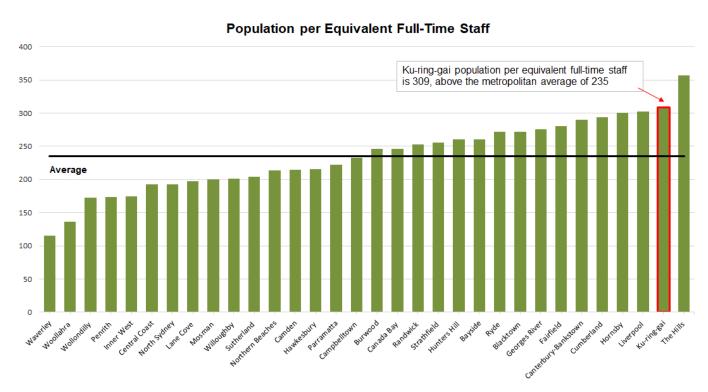


OLG comparative data 2023-24. Includes metropolitan and metropolitan fringe councils (excludes outlier City of Sydney. No data provided for Blue Mountains)

Figure 14 - Operating expenditure per capita among Sydney councils 2023/24

## Ratio of residents to staff

Each individual Ku-ring-gai Council full-time equivalent staff member in 2023/24 serviced 309 residents, which is the second highest of any Sydney council and well above the Sydney average of 235 residents. The Financial Sustainability Review indicated this was a sign of efficiency.



OLG comparative data 2023-24. Includes metropolitan and metropolitan fringe councils (excludes outlier City of Sydney. No data provided for Blue Mountains)

Figure 15 – Number of residents for each full-time equivalent staff member among metropolitan councils in 2023/24

#### Low operating expenditure cost increases

In recent years, Ku-ring-gai has had the 4th lowest average annual increase in operating expenditure out of any Sydney council, which is a sign of cost containment and efficiency.

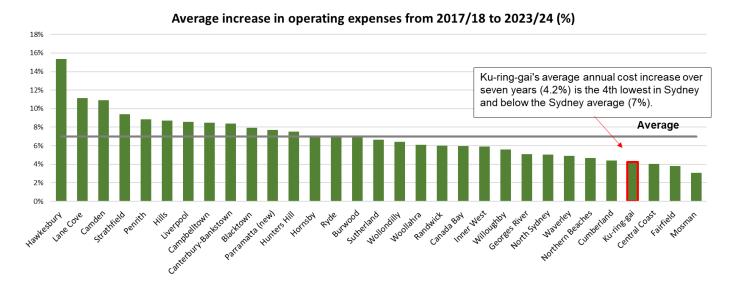


Figure 16 – Average increase in operating expenses among metropolitan councils from 2017/18 to 2023/24 (Source OLG Data 2023/24)

#### Operating expenditure per km of road

(excludes outlier City of Sydney. No data provided for Blue Mountains)

Operating expenditure per km of road includes all operating expenditure, not just the amount spent on roads. It is a useful indicator for urban metropolitan councils as the length of road generally correlates to the amount of area that is developed for human habitation, requiring support from local government services and infrastructure. Ku-ring-gai operating expenditure per km of road is \$320,000 which is 32% below the metropolitan average of \$476,000 per km or road.

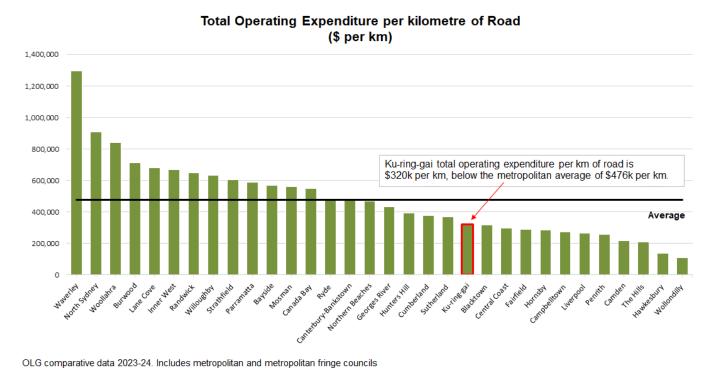


Figure 17 - Total Operating Expenditure per kilometre of road among metropolitan councils in 2023/24

#### Operating expenditure per ha of open space

Ku-ring-gai Council's spending on open space is significantly lower than the group average, at 80% less per hectare.

With an expenditure of \$95,486 per hectare, Ku-ring-gai ranks last among thirty-one councils, compared to the group average of \$496,516 per hectare. However, this also reflects the financial challenge posed by having a vast area of open space to service with comparatively lower rates revenue.

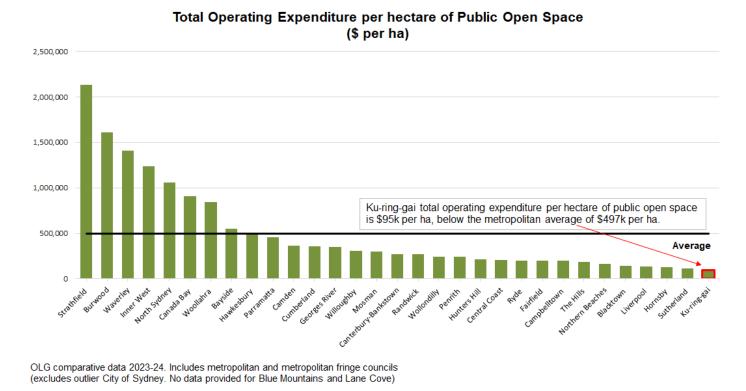


Figure 18 – Total Operating Expenditure per hectare of Public Open Space among metropolitan councils in 2023/24

#### Service reviews

To further encourage service delivery improvement across Council operations a targeted service review framework commenced development.

The framework includes a service review program to systematically review Council services, identify opportunities to improve efficiency and effectiveness, and support the delivery and evaluation of necessary changes.

The program will also include the identification of key performance indicators and benchmarks to measure and track productivity and performance over time.

The following service improvement reviews are currently underway or have been completed in 2024/25:

- Communications and engagement: A key finding from the review was that staffing levels of the
  Corporate Communications team are lower compared to other benchmarked councils and the unit is
  operating with a leaner communication and engagement function relative to its peers.
- Maintenance of sportsfields: The review highlighted that material and contract costs have
  increased significantly over the past three years (primarily due to rising contractor expenses and
  electricity), but that employee costs have remained stable. Comparisons with Northern Sydney
  Regional Organisation of Councils (NSROC) members revealed that Ku-ring-gai provides a

- significantly higher number of turf fields per resident, and that operational costs per hectare and per field are amongst the lowest in the region.
- **Development application (DA) assessment service**: The review found that resourcing levels were comparable to other councils but may not be sufficient to meet increasing workload and the requirement to reduce assessment times in the coming years.

Recommendations arising from each of these reviews are being implemented, and progress and the outcomes will be published in Council's Annual Reports.

Targeted reviews of Councils compliance and regulatory functions and community development programs are currently being completed, and reviews of environment and sustainability programs and libraries are commencing in late 2025.

## Savings, productivity and revenue measures

Council has implemented a range of measures to increase non-rate revenue and improve efficiency.

Some revenue measures have included:

- Increasing rental returns from property management through repurposing of certain existing buildings, the removal of historical subsidy arrangements and renewals in line with market valuations
- Improving revenue from tennis court bookings, through increased utilisation, an improved online booking system and automated court allocation service
- Reviewing and adjusting fees and charges to reflect costs of providing the services supported by these fees (such as golf course fees to align with other comparable courses within the region and to reflect the increase in maintenance costs.
- Actively pursuing grant opportunities to support asset upgrades, programs and other initiatives.

Other saving and productivity measures included:

- Strict budget control by freezing volume increases, requiring departments to operate within their allocated budgets, redirecting savings to fund capital works and maintain affordability
- Actively managing debt by moving from variable to fixed-rate loan interest rates, to reduce loan costs by managing the risk of increasing rates
- Securing a loan subsidy for a major project through the LCLI (Low-Cost Loan Initiative) managed by the Department of Planning, Housing and Infrastructure (DPHI)
- Introducing a new Application for convenient and efficient payment of rates by ratepayers, along
  with a new Waste Application to improve the customer experience and reduce enquiries on waste
  collection.
- Delivering library collection management and technology systems efficiencies
- Improving asset management initiatives through detailed analyses and strategic planning for:
  - Stormwater Management (covered earlier in this report): By optimising the pipe relining methodology, Council achieved cost savings in the replacement of drainage assets and reduced depreciation expenses.
  - Building Portfolio: A comprehensive review enhanced understanding of long-term funding needs and resulted in the development of a prioritised capital upgrade program for Council's buildings.
- Continuing to be part of the shared service for internal audit service, which provides services for six Councils. This enables economies of scale in the provision of internal audit services and improved efficiency.

Council will seek to quantify and further decides to progress a SRV.	explain these	and other mea	sures, and explo	ore new measures, if it

# Alternatives to a Special Rate Variation (SRV)

#### Service reductions

While Council will continue to look for better ways of delivering services, and is continually examining its service delivery program, it does not believe that wholesale service reductions is a viable alternative to a SRV.

Under the preferred Renew and Enhance Infrastructure scenario, the SRV would yield an additional \$22.6 million above rate peg in revenue in 2026/27, and largely be put towards infrastructure renewal, which is equivalent to around 40% of Council's projected employee benefits and on-costs in the same year. The areas subject to service reductions would need to be considered through a consultative budget process and would inevitably results in the removal of services which are currently rated as important by community members.

In addition, the significant reduction in staffing which would come about through the service reductions would severely inhibit the ability of Council to deliver the infrastructure renewal which is needed, nor attract additional or new staff to undertake this work.

## **Debt and borrowing**

Taking out new borrowings to deal with broader financial sustainability and infrastructure provision issues without identified sources of repayment is not considered to be a prudent approach.

This is because borrowing would:

- Worsen Council's Operating Results, by adding debt repayments
- Require future generations to pay for today's expenditure
- Not be linked to an individual asset or project; and
- Not address the underlying business fundamentals.

#### **Further asset sales**

The issue of asset sales was examined in Council's Financial Sustainability Review, published in February 2023. It noted that the asset sale strategy originally envisaged in 2016, involving the sale of \$111 million in assets to improve Council's financial sustainability and to undertake major projects, was not likely to be implemented at that time (due to a lack of support for the sale of particular assets). It also raised concerns about asset sales being used as a basis for long-term financial sustainability. <sup>10</sup> As such, further asset sales are not proposed as an alternative to a SRV. However, future asset sales to fund major projects remain an option for Council to explore.

#### Further revenue and efficiency measures

The previous chapter outlines a range of revenue and efficiency measures. It is unlikely that further revenue and efficiency measures will be sufficient to overcome the very significant infrastructure backlog which has been forecast in this LTFP.

<sup>&</sup>lt;sup>10</sup> Ku-ring-gai Council Financial Sustainability Review, by Morrison Low, published January 2023, pages 14-17

# **Sensitivity analysis**

The following table lists the major assumptions affecting the LTFP results and shows the impact of varying them. This impact is classified as Low, Moderate or Significant in terms of quality and quantum of service delivery to constituents.

	Impact	Comment
Revenue		
Inflation/CPI	Low	Changes in inflation will affect both revenue and expenditure, but increases in the assumption are likely to be negative for the projected operating surplus.
Rates Income – Rate Peg	Moderate to Significant	The official rate peg for 2025/26 announced by IPART was 6.1%, and 4.4% in 2026/27. It is assumed the rate peg will increase by 3.0% for all remaining years, along with a 0.3% population increment.  Changes in rate pegging will affect revenue forecasts, and these will have a large impact on the LTFP Model. Non-achievement of property and rates income growth forecasts will directly affect provision of new infrastructure and the rate at which existing infrastructure can be renewed.
Investment Earnings	Moderate	Council's investments portfolio is subject to fluctuations in interest rates. An adverse movement in interest rates will reduce investment income and impact on capital expenditure and service levels, with only a minor offset through savings in variable interest loan costs. Council is forecasting an increase in interest earning in the short term a decrease in interest earnings and has adjusted the future budgets accordingly.
Proceeds from Asset Sales	Moderate	The LTFP assumes sale of assets (\$1.2 million) for the 10 years fund Council's co-contribution in its S7.11 Development Contributions Plan. If these asset sales are not realised, either cuts to services and other capital would have to be made or alternatively the s7.11 projects requiring Council co-contributions would have to be deferred or deleted from the program.
Grants	Low for specific purpose grants.  Moderate/Significant for general purpose grants (FAG)	The LTFP model includes operational grants and capital grants that have already been awarded. The Council does not have a strong reliance on specific purpose grants revenue in comparison with other sources of revenue. Programs funded by specific purpose grants may not be offered by the Council if the grants were eliminated.  The general-purpose (including local roads) component of the Council's Financial Assistance Grant (FAG) is \$4.7 million. If this grant were reduced or eliminated, the Council would need to consider significantly reducing capital expenditure and operating service levels.
Expenditure		
Employee Costs	Significant	This is one of Council's largest costs. The number of employees in operating activities is assumed to remain constant with cost increases in line with forecast or known Award changes. This volume assumption is at risk from possible future changes to conditions, further devolvement of functions from other levels of government and from growth in Council services requiring additional staffing.  The Award increase assumptions are at risk as Council has no direct control over this. The current estimate of 3.0% although in line with the rate peg in future years it exceeds other cost increases, which puts pressure on balancing future budgets.
Borrowing costs	Moderate	Council's outstanding loan balance will reach \$21.0m in 2025/26. The outstanding loans are discharged by 2031/32 from future net revenue generated from leasing out the investment property at 828 Pacific Highway, Gordon, and a proposed special rate variation. This carries a moderate risk in terms of delays in realising income if the current building (investment property) in future is leased out at a lower occupancy rate than predicted in the LTFP. There is also a moderate risk in terms of the SRV if this is not approved by IPART.

Table 10 – Sensitivity analysis

The following table illustrates monetary sensitivity to variations in the assumptions.

Income & Expenditure Categories	Assumption	2025/26 Base \$'000	Sensitivity to a 10% Variation in the Assumption \$	Sensitivity to a 20% Variation in the Assumption \$
Income:				
Rates	6.10%	82,885	505,599	1,011,197
Annual Charges (DW & others)	7.00%	27,178	190,246	380,492
Fees & Charges	3.90%	23,956	93,428	186,857
Operating Grants	2.90%	9,188	26,645	53,290
Interest on Investments	4.67%	8,204	38,313	76,625
Other Income	2.90%	13,895	40,296	80,591
Expenditure:				
Employee Costs	3.80%	54,159	205,804	411,608
Borrowing Costs	4.45%	1,139	5,069	10,137
Materials & Contracts	2.90%	68,500	198,650	397,300
Depreciation	(1.44%)	29,525	(42,438)	(84,876)
Other Expenditure	2.90%	11,869	34,420	68,840

Table 11 – Monetary sensitivity to variations to assumptions

The sensitivity analysis shows that rates income and employee costs would have the greatest impact if there is a future variation from the LTFP assumptions.

If there are adverse variations in the future from the LTFP assumptions, adjustments will need to be made to operations and capital programs to maintain financial sustainability. The sensitivity analysis brings into sharp focus the need to manage employee numbers and costs.

# Capital works projects

Council will progress a large number of projects during the life of the LTFP. A sample of these projects are listed below.

## Werona Avenue and Heritage Square, Gordon

This project involves upgrade works to Werona Avenue on the eastern side of Gordon and upgrade works to Heritage Square on St Johns Avenue. The works will complement the recently completed St Johns Avenue Streetscape works. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. Construction is planned to commence in late 2025/early 2026.

#### **Bedes Forest Expansion, St Ives**

Council adopted a concept plan for the park in 2022 and is currently finalising construction drawings for this new park on the corner of Yarabah Avenue and Stanley Street, St Ives. The park will be almost 8,000 square metres in area, once completed, and will provide a diversity of activity areas including open grass, a playground, basketball facilities, a community garden, as well as an extensive nature play area. Construction is planned to commence in late 2025/early 2026.

## **Robert Pymble Park**

The Robert Pymble Park Master Plan was adopted by Council in March 2020. The Landscape Masterplan aims to conserve, protect, and enhance the landscape character of Robert Pymble Park while improving the amenity and aesthetics of the park.

The first stage of the Master Plan works being the upgrade of the playground was completed in February 2023. Works are on-going for the delivery of the remaining masterplan works which will be undertaken between 2025-2026.

# **Gordon (North) Streetscape Improvements**

This project involves upgrade works to streets in the northern part of Gordon local centre including Fitzsimons Lane, Merriwa Street and the Pacific Highway. The area has undergone extensive renewal in the past 10 years which has brought a large number of new residents. Improved pedestrian safety and amenity have become a priority. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. There have been some significant delays with the detailed design of this project which has pushed construction back, the Construction phase is now planned to commence in late 2025.

#### **Lindfield Streetscape Improvements**

This project involves upgrade works to streets on the eastern side of Lindfield including Lindfield Avenue and Tryon Road. The works will complement the recently completed Lindfield Village Green and will focus on improving pedestrian safety by managing traffic and parking conflicts and improving access to the rail station. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. New traffic signals at the intersection of Lindfield Avenue and Tryon Road will replace the existing signals. New traffic signals at the intersection of Strickland Avenue and Pacific highway are also proposed to support the delivery of the Lindfield Village Hub. Construction is planned to commence in 2025.

## **Pymble Streetscape Improvements**

This project involves upgrade works to Grandview Street, Pymble local centre. The works will focus on improving pedestrian conditions and providing outdoor dining areas through footpath extensions and traffic

calming measures. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. The project will be handed over to Operations in 2025 to prepare detail design and tender documentation. Construction is planned to commence in 2028.

#### St Ives Streetscape Improvements

This project involves upgrade works to streets and parks of St Ives local centre including Stanley Street, Porters Lane, Rosedale Road as well as Rotary and Memorial Parks. The works will focus on improving pedestrian conditions and improving conditions for bicycle user. Small parks will be renewed to create environments where residents and workers can rest and linger. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture.

Council adopted the St Ives Public Domain Plan in February 2023. The project will be handed over to Operations in 2025 to prepare detail design and tender documentation. Construction is planned to commence in 2028.

## **Turramurra Streetscape Improvements**

This project involves upgrade works to Rohini Street in Turramurra local centre. The works will focus on improving pedestrian conditions through improved pedestrian crossing points and providing outdoor dining areas. A key focus of the plan will be to upgrade the bus interchange to improve safety, capacity and functionality. Staff are currently working with representatives from TFNSW to finalise the interchange design and funding. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. Construction is planned to commence in 2035.

#### **Roseville Streetscape Improvements**

This project involves upgrade works to Hill Street, Roseville. The works will focus on improving pedestrian conditions though footpath widening and traffic calming measures. Improvements will include new and renewed footpaths with high quality paving; street trees; new LED street lighting; and street furniture. Construction is planned to commence in 2036.

# **Appendix A - LTFP Forecasts and Assumptions**

#### LTFP FORECASTS AND ASSUMPTIONS

REVENUE ASSUMPTIONS	Projected									
	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35
FORECASTS - ACCESS ECONOMICS										
Consumer Price Index ( CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
BBSW - 90 Day	3.5%	2.9%	2.8%	2.7%	2.6%	2.5%	2.5%	2.4%	2.4%	2.4%
INCOME ASSUMPTIONS										
D-4										
Rates	0.40/	4.40/	0.00/	0.00/	0.00/	0.00/	0.00/	0.00/	0.00/	0.00/
Rates Pegging Forecast	6.1%	4.4%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Rates Population Growth	0.0%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Total Rates Change	6.1%	4.7%	3.3%	3.3%	3.3%	3.3%	3.3%	3.3%	3.3%	3.3%
Fees and Charges	3.9%	3.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Domestic Waste Price Increase	7.0%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Pensioner Rebate Growth	1.0%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%
Stormwater Management Charge (rates growth only)	0.0%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Trade Waste - Annual Charges	7.0%	3.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Interest Income										
Interest Income - Rate based on 90 Days BBSW	4.7%	4.0%	3.9%	3.8%	3.7%	3.6%	3.6%	3.5%	3.5%	3.5%
Grants Income										
Recurrent Grants (CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Capital Grants (CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Proceeds from Assets Sales										
Asset Sales	0	84	389	0	0	279	380	0	87	0
EXPENDITURE ASSUMPTIONS										
Labour Costs	3.8%	5.2%	3.8%	3.8%	3.8%	3.8%	3.8%	3.8%	3.8%	3.8%
Workers Compensation (= Emp Costs)										
Superannuation	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%
Material & Contracts - Operational Expenditure										
Operating Expenses (CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Street Lighting Charges (IPART Decision)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Building Electricity Charges (IPART)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Water Charges (IPART Determination)	18.0%	6.8%	6.8%	6.8%	6.8%	2.4%	2.4%	2.4%	2.4%	2.4%
Fire Levy (CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Planning Levy (CPI)	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Materials & Contracts - Capital Expenditure	2.9%	2.5%	2.5%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%	2.4%
Borrowing Costs										
Loan Rate (95 bps over 90 BBSW or max of 4%)	4.5%	3.9%	3.8%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%

# Appendix B – Base Case (Business as usual) financial tables

#### Projected Income Statement

Base Case (Business as usual)

	Actual	Forecast	Projected									
\$'000	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35
<b>4</b> 000	2020/24	202-1/20	2020/20	2020/21	2021120	2020/20	2020/00	2000/01	2001/02	2002/00	2000/04	200-1/00
Income from Continuing Operations												
Rates & Annual Charges	98,307	103,059	110,063	115,016	119,153	124,021	129,098	134,497	139,403	144,643	149,587	154,871
User Charges & Fees	22,959	23,199	23,956	24,899	25,619	26,332	26,959	27,601	28,259	28,933	29,622	30,329
Interest & Investment Revenue	9,321	7,094	8,204	5,690	4,717	3,854	3,361	3,103	3,099	3,096	2,986	2,866
Other Revenues	15,214	14,121	13,895	14,384	14,772	15,159	15,557	15,965	16,384	16,814	17,256	17,710
Grants & Contributions for Operating Purposes	9,982	10,221	9,188	9,390	9,380	9,544	9,733	9,977	10,148	10,365	10,643	10,655
Grants & Contributions for Capital Purposes	20,176	15,502	16,594	13,813	17,456	38,016	30,404	35,652	33,573	27,943	28,355	28,281
Other Income:												
Net gains from the disposal of assets	- 1,070	-	-	59	281	-	-	207	284	-	66	-
Total Income from Continuing Operations	174,889	173,196	181,900	183,251	191,378	216,926	215,112	227,002	231,150	231,794	238,515	244,712
Total Income excluding Proceeds from Asset Sales &												
Capital Income	155,783	157,694	165,306	169,379	173,641	178,910	184,708	191,143	197,293	203,851	210,094	216,431
Fundamental from Constitution Operations												
Expenses from Continuing Operations	40.074	54.040	54450	50.555	50.000	00.004	00.000	05.005	00.444	70.000	70.074	70.454
Employee Benefits & On-Costs	46,974	51,016	54,159	56,555	58,698	60,921	63,229	65,625	68,111	70,692	73,371	76,151
Borrowing Costs	1,322	1,278	1,139	998	856	705	555	405	261	150	150	150
Materials & Contracts	64,297	63,295	68,500	70,201	72,203	73,928	76,694	79,502	81,401	83,347	85,339	87,379
Depreciation & Amortisation	25,949	27,884	29,525	30,330	31,601	32,725	33,546	34,801	36,138	37,403	38,738	40,269
Other Expenses	5,062	5,962	5,130	5,257	5,390	5,518	5,652	5,787	5,926	6,068	6,213	6,362
Other Operational Projects Expenses	9,598	13,199	6,739	6,606	6,785	7,901	7,522	7,543	7,785	9,313	8,549	8,502
Total Expenses from Continuing Operations	153,202	162,634	165,192	169,947	175,533	181,698	187,198	193,663	199,622	206,973	212,360	218,813
Net Operating Result for the Year	21,687	10,562	16,708	13,304	15,845	35,228	27,914	33,339	31,527	24,821	26,155	25,899
Net Operating Result for the year before Grants &	4 544	4.040	44.4	500	1.614	2.702	2.400	2.242	2.040	2.420	2 200	2 202
Contributions provided for Capital Purposes	1,511	- 4,940	114	- 509	- 1,611	- 2,788	- 2,490	- 2,313	- 2,046	- 3,122	- 2,200	- 2,382

#### Projected Balance Sheet

Base Case (Business as usual)

¢ 1000	Actual	Forecast	Projected	Projected								
\$'000	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35
ASSETS												
Current Assets												
Cash & Cash Equivalents	11,587	25,690	26,018	24,439	18,477	15,773	18,942	19,593	23,402	25,198	27,930	30,952
Investments	94,697	67,600	52,900	45,800	37,300	30,800	26,800	25,200	24,800	25,600	20,500	20,100
Receivables	15,063	14,179	15,147	14,987	15,720	19,358	18,511	19,705	19,784	19,313	19,763	20,078
Inventories	276	225	225	225	225	225	225	225	225	225	225	225
Other	2,904	3,214	3,104	3,074	3,130	3,103	3,102	3,112	3,105	3,106	3,108	3,107
Non-Current Assets Held for Sale	2,850	-	-	25	108	-	-	72	96	-	21	-
Total Current Assets	127,377	110,908	97,393	88,549	74,959	69,258	67,579	67,906	71,413	73,442	71,546	74,461
Non-Current Assets												
Investments	106,337	82,549	64,674	55,869	45,604	37,535	32,722	30,803	30,213	31,221	25,130	24,477
Receivables	71	71	71	71	71	71	71	71	71	71	23,130 71	71
Infrastructure, Property, Plant & Equipment	2,714,777	2,750,903	2,793,382	2,821,430	2,859,216	2,905,675	2,937,408	2,970,078	2,996,117	3,019,128	3,054,226	3,078,882
Investment Property	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734
Intangible Assets	567	452	337	222	107	48	48	-	-	-	-	-
Right of Use Asset	1,407	1,310	1,240	1,160	1,070	973	876	779	682	585	488	391
Total Non-Current Assets	2,873,893	2,886,020	2,910,438	2,929,486	2,956,802	2,995,036	3,021,859	3,052,465	3,077,817	3,101,740	3,130,649	3,154,555
TOTAL ASSETS	3,001,270	2,996,928	3,007,831	3,018,035	3,031,762	3,064,294	3,089,438	3,120,371	3,149,229	3,175,182	3,202,195	3,229,016
LIABILITIES												
Current Liabilities												
Payables	37,538	28,273	25,356	24,988	25,834	26,145	26,427	26,972	27,257	27,776	27,998	28,257
Borrowings	3,281	3,281	3,338	3,397	3,460	3,525	3,593	3,465	3,540		- ,000	
Provisions	12,655	13,199	13,701	14,413	14,961	15,529	16,120	16,732	17,368	18,028	18,713	19,424
Total Current Liabilities	53,474	44,753	42,395	42,798	44,255	45,199	46,139	47,170	48,164	45,804	46,711	47,681
	·	•		•	·		·		•		•	
Non-Current Liabilities												
Payables	1,549	1,484	1,419	1,354	1,289	1,224	1,159	1,094	1,029	964	899	834
Borrowings	24,317	21,036	17,641	14,185	10,663	7,073	3,412	75	-	-	-	-
Provisions	310	323	336	353	366	380	395	410	425	442	458	476
Total Non-Current Liabilities	26,176	22,843	19,396	15,892	12,318	8,677	4,966	1,579	1,454	1,406	1,357	1,310
TOTAL LIABILITIES	79,650	67,596	61,791	58,691	56,573	53,876	51,105	48,748	49,619	47,210	48,068	48,991
Net Assets	2,921,620	2,929,331	2,946,040	2,959,345	2,975,189	3,010,418	3,038,333	3,071,623	3,099,611	3,127,972	3,154,127	3,180,025
EQUITY												
Retained Earnings	949,893	960,455	977,163	990,467	1,006,312	1,041,540	1,069,454	1,102,793	1,134,321	1,159,142	1,185,297	1,211,196
Revaluation Reserves	1,971,727	1,968,876	1,968,877	1,968,878	1,968,877	1,968,878	1,968,879	1,968,830	1,965,290	1,968,831	1,968,830	1,968,830
Council Equity Interest	2,921,620	2,929,331	2,946,040	2,959,345	2,975,189	3,010,418	3,038,333	3,071,623	3,099,611	3,127,972	3,154,127	3,180,025
Oddinon Equity Interest	2,321,020	2,020,001	2,370,070	2,333,343	2,313,103	3,010,710	3,030,333	3,071,023	5,055,011	J,121,312	3,137,127	3,100,023
Total Equity	2,921,620	2,929,331	2,946,040	2,959,345	2,975,189	3,010,418	3,038,333	3,071,623	3,099,611	3,127,972	3,154,127	3,180,025

#### **Projected Cash Flow Statement**

Base Case (Business as usual)

\$ '000	Actual 2023/24	Forecast 2024/25	Projected 2025/26	Projected 2026/27	Projected 2027/28	Projected 2028/29	Projected 2029/30	Projected 2030/31	Projected 2031/32	Projected 2032/33	Projected 2033/34	Projected 2034/35
, · · · · ·												200 1/00
Cash Flows from Operating Activities												
Receipts:												
Rates & Annual Charges	97,602	103,943	109,095	115,176	118,420	120,383	129,945	133,303	139,324	145,114	149,137	154,557
User Charges & Fees	24,574	23,199	23,956	24,899	25,619	26,332	26,959	27,601	28,259	28,933	29,622	30,329
Investment & Interest Revenue Received	8,479	7,094	8,204	5,690	4,717	3,854	3,361	3,103	3,099	3,096	2,986	2,866
Grants & Contributions	31,398	25,723	25,782	23,203	26,836	47,560	40,137	45,629	43,721	38,308	38,998	38,936
Bonds, Deposits, Retention amounts received	4,444	-	-	-	-	-	-	-	-	-	-	-
Other	24,011	13,863	14,005	14,414	14,715	15,187	15,557	15,956	16,390	16,813	17,255	17,711
Payments:												
Employee Benefits & On-Costs	- 49,275	- 50,459	- 53,645	- 55,825	- 58,137	- 60,339	- 62,624	- 64,997	- 67,460	- 70,016	- 72,669	- 75,422
Materials & Contracts	- 78,903	- 72,560	- 71,417	- 70,569	- 71,358	- 73,617	- 76,412	- 78,956	- 81,117	- 82,828	- 85,117	- 87,120
Borrowing Costs	- 1,322	- 1,278	- 1,139	- 998	- 856	- 705	- 555	- 405	- 261	- 150	- 150	- 150
Bonds, Deposits, Retention amounts refunded	- 3,397	-	-	-	-	-	-	-	-	-	-	-
Other	- 8,985	- 19,161	- 11,869	- 11,863	- 12,175	- 13,419	- 13,174	- 13,330	- 13,711	- 15,381	- 14,762	- 14,864
Net Cash provided (or used) in Operating Activities	48,626	30,364	42,973	44,127	47,782	65,236	63,194	67,903	68,244	63,890	65,299	66,842
Cash Flows from Investing Activities												
Receipts:												
Sale of investment securities	124,850	115,528	128,685	130,432	148,765	144,569	129,507	120,435	116,913	115,920	117,618	106,306
Sale of Infrastructure, Property, Plant & Equipment	2,690	-	-	84	389	-	-	279	380	-	87	-
Payments:												
Purchase of investment securities	- 125,604	- 64,644	- 96,109	- 114,528	- 130,000	- 130,000	- 120,693	- 116,917	- 115,923	- 117,728	- 106,426	- 105,254
Purchase of investment property	- 334		. <del>-</del>	. <del>.</del>		<del>-</del>	- 	<del>-</del>			-	<del>.</del>
Purchase of Infrastructure, Property, Plant & Equipment	- 48,520	- 63,798	- 71,819	- 58,232	- 69,373	- 78,920	- 65,182	- 67,518	- 62,200	- 60,221	- 73,781	- 64,806
Purchase of Intangible Assets	- 12	-	-	-	-	-	-	-	-	-	-	-
Net Cash provided in Investing Activities	- 46,930	- 12,914	- 39,243	- 42,243	- 50,219	- 64,351	- 56,368	- 63,721	- 60,830	- 62,030	- 62,502	- 63,754
Cook Flows from Financing Activities												
Cash Flows from Financing Activities Receipts:												
Proceeds from Borrowings & Advances												
Proceeds from Borrowings & Advances  Payments:	-	-	-	-	-	-	-	-	-	-	-	-
Repayments of Borrowings & Advances	- 3,227	- 3,281	- 3,338	- 3,397	- 3,460	- 3,525	- 3,593	- 3,465	- 3,540			
Lease Liabilities (Principal Repayment)	- 3,227 - 46	- 3,261 - 65	- 3,336 - 65	- 3,397 - 65	- 3,460 - 65	- 3,525 - 65	- 3,593 - 65	- 3,465 - 65	- 3,540 - 65	-	- - 65	- 65
Net Cash provided in Financing Activities	- 3,273	- 3,346	- 3,403	- 3,462	- 3,525	- 3,590	- 3,658	- 3,530	- 3,605	- 65 - 65	- 65	- 65 - 65
Net Cash provided in Financing Activities	- 3,273	- 3,346	- 3,403	- 3,462	- 3,323	- 3,590	- 3,000	- 3,530	- 3,603	- 65	- 65	- 05
Net Increase/(Decrease) in Cash & Cash Equivalents	- 1,577	14,104	326	- 1,578	- 5,962	- 2,704	3,168	652	3,810	1.795	2,732	3,023
Plus: Cash & Cash Equivalents - beginning of year	13,164	11,587	25,690	26,018	24,439	18,477	15,773	18,942	19,593	23,402	25,198	27,930
Cash & Cash Equivalents - end of year	11,587	25,691	26,016	24,439	18,476	15,772	18,941	19,594	23,403	25,198	27,930	30,953
Plus: Investments on hand - end of year	201,034	150,149	117,574	101,669	82,904	68,335	59,522	56,003	55,013	56,821	45,630	44,577
Total Cash, Cash Equivalents & Investments	212,621	175,840	143,590	126,108	101,381	84,108	78,463	75,597	78,415	82,019	73,559	75,530

# **Appendix C – Renew and Enhance Infrastructure financial tables**

#### 10 Year Financial Plan for the Years ending 30 June 2035

#### Projected Income Statement

Renew and Enhance Infrastructure (special rate variation)

\$1000	Actual 2023/24	Forecast	Projected									
\$'000	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35
Income from Continuing Operations												
Rates & Annual Charges	98,307	103,059	110,063	135,716	140,536	146,110	151,916	158,068	163,751	169,795	175,569	181,711
User Charges & Fees	22,959	23,199	23,956	24,899	25,619	26,332	26,959	27,601	28,259	28,933	29,622	30,329
Interest & Investment Revenue	9,321	7,094	8,204	5,720	4,765	3,880	3,356	3,058	3,011	2,978	2,870	2,775
Other Revenues	15,214	14,121	13,895	14,384	14,772	15,159	15,557	15,965	16,384	16,814	17,256	17,710
Grants & Contributions for Operating Purposes	9,982	10,221	9,188	9,390	9,380	9,544	9,733	9,977	10,148	10,365	10,643	10,655
Grants & Contributions for Capital Purposes	20,176	15,502	16,594	13,813	17,456	38,016	30,404	35,652	33,573	27,943	28,355	28,281
Other Income:												
Net gains from the disposal of assets	- 1,070	-	-	59	281	-	-	207	284	-	66	-
Total Income from Continuing Operations	174,889	173,196	181,900	203,981	212,809	239,041	237,925	250,528	255,410	256,828	264,381	271,461
Total Income excluding Proceeds from Asset Sales & Capital Income	155,783	157,694	165,306	190,109	195,072	201,025	207,521	214,669	221,553	228,885	235,960	243,180
Expenses from Continuing Operations												
Employee Benefits & On-Costs	46,974	51,016	54,159	56,555	58,698	60,921	63,229	65,625	68,111	70,692	73,371	76,151
Borrowing Costs	1,322	1,278	1.139	998	856	705	555	405	261	150	150	150
Materials & Contracts	64.297	63,295	68,500	70,201	73.363	75,316	78,815	81.874	84,030	85,565	87,770	90.078
Depreciation & Amortisation	25,949	27,884	29.525	30,392	31,729	32,921	33.964	35.245	36,560	37,908	39,329	40.950
Other Expenses	5,062	5,962	5,130	5,257	5,390	5,518	5,652	5,787	5,926	6,068	6,213	6,362
Other Operational Projects Expenses	9,598	13,199	6,739	6,606	6,785	7,901	7,522	7,543	7,785	9,313	8,549	8,502
Total Expenses from Continuing Operations	153,202	162,634	165,192	170,009	176,821	183,282	189,737	196,479	202,673	209,696	215,382	222,193
Net Operating Result for the Year	21,687	10,562	16,708	33,972	35,988	55,759	48,188	54,049	52,736	47,132	48,999	49,268
Net Operating Result for the year before Grants & Contributions provided for Capital Purposes	1,511	-4940	114	20,159	18,532	17,743	17,784	18,397	19,163	19,189	20,644	20,987

#### Projected Balance Sheet

Renew and Enhance Infrastructure (special rate variation)

\$ '000	Actual 2023/24	Forecast 2024/25	Projected 2025/26	Projected 2026/27	Projected 2027/28	Projected 2028/29	Projected 2029/30	Projected 2030/31	Projected 2031/32	Projected 2032/33	Projected 2033/34	Projected 2034/35
ASSETS												
Current Assets												
Cash & Cash Equivalents	11,587	25,690	26,018	23,195	17,392	14,652	17,848	18,453	22,209	23,365	26,080	29,118
Investments	94,697	67,600	52,900	46,400	37,700	30,900	26,500	24,400	23,400	24,200	19,400	19,300
Receivables	15,063	14,179	15,147	16,261	17,024	20,710	19,910	21,148	21,275	20,854	21,355	21,717
Inventories	276	225	225	225	225	225	225	225	225	225	225	225
Other	2,904	3,214	3,104	3,074	3,130	3,103	3,102	3,112	3,105	3,106	3,108	3,107
Non-Current Assets Held for Sale	2,850	-	-	25	108	-	-	72	96	-	21	-
Total Current Assets	127,377	110,908	97,393	89,180	75,579	69,589	67,584	67,410	70,310	71,750	70,188	73,467
Non-Current Assets												
Investments	106,337	82,549	64,674	56,729	46,114	37,790	32,288	29,729	28,539	29,472	23,777	23,567
Receivables	71	71	71	71	71	71	71	71	71	71	71	71
Infrastructure, Property, Plant & Equipment	2,714,777	2,750,903	2,793,382	2,840,607	2,899,068	2,966,633	3,019,760	3,074,323	3,122,812	3,168,740	3,225,983	3,273,241
Investment Property	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734	50,734
Intangible Assets	567	452	337	222	107	48	48	-	-	-	-	-
Right of Use Asset	1,407	1,310	1,240	1,160	1,070	973	876	779	682	585	488	391
Total Non-Current Assets	2,873,893	2,886,020	2,910,438	2,949,523	2,997,165	3,056,249	3,103,777	3,155,636	3,202,838	3,249,602	3,301,053	3,348,004
TOTAL ASSETS	3,001,270	2,996,928	3,007,831	3,038,703	3,072,744	3,125,838	3,171,362	3,223,046	3,273,148	3,321,352	3,371,242	3,421,470
LIABILITIES												
Current Liabilities												
Payables	37,538	28,273	25,356	24,988	26,004	26,347	26,734	27,319	27,640	28,099	28,352	28,649
Borrowings	3,281	3,281	3,338	3,397	3,460	3,525	3,593	3,465	3,540	-	-	-
Provisions	12,655	13,199	13,701	14,413	14,961	15,529	16,120	16,732	17,368	18,028	18,713	19,424
Total Current Liabilities	53,474	44,753	42,395	42,798	44,425	45,401	46,447	47,516	48,547	46,127	47,065	48,073
Non-Current Liabilities												
Payables	1,549	1,484	1,419	1,354	1,289	1,224	1,159	1,094	1,029	964	899	834
Borrowings	24,317	21,036	17,641	14,185	10,663	7,073	3,412	75	-	-	-	-
Provisions	310	323	336	353	366	380	395	410	425	442	458	476
Total Non-Current Liabilities	26,176	22,843	19,396	15,892	12,318	8,677	4,966	1,579	1,454	1,406	1,357	1,310
TOTAL LIABILITIES	79,650	67,596	61,791	58,691	56,744	54,079	51,413	49,095	50,002	47,532	48,423	49,383
Net Assets	2,921,620	2,929,331	2,946,040	2,980,012	3,016,000	3,071,759	3,119,949	3,173,951	3,223,146	3,273,820	3,322,819	3,372,087
FOURTY												
EQUITY  Retained Formings	040.000	000 455	077.400	4 044 425	4.047.400	4 400 000	4 454 070	4 205 440	4.057.050	4 204 002	4 252 007	4 400 055
Retained Earnings	949,893	960,455	977,163	1,011,135	1,047,123	1,102,882	1,151,070	1,205,119	1,257,856	1,304,988	1,353,987	1,403,255
Revaluation Reserves	1,971,727	1,968,876	1,968,877	1,968,877	1,968,877	1,968,878	1,968,879	1,968,832	1,965,291	1,968,832	1,968,832	1,968,833
Council Equity Interest	2,921,620	2,929,331	2,946,040	2,980,012	3,016,000	3,071,759	3,119,949	3,173,951	3,223,146	3,273,820	3,322,819	3,372,087
Total Equity	2,921,620	2,929,331	2,946,040	2,980,012	3,016,000	3,071,759	3,119,949	3,173,951	3,223,146	3,273,820	3,322,819	3,372,087

#### **Projected Cash Flow Statement**

Renew and Enhance Infrastructure (special rate variation)

Cash Flows from Operating Activities		Actual	Forecast	Projected									
Rease A Arrang Charges   Series   Ser	\$ '000	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31	2031/32	2032/33	2033/34	2034/35
Rease A Armac Charges   Series   Seri	Cash Flows from Operating Activities												
Rates Arrual Charges	, ,												
Lace Charges & Fees	•	97 602	103 943	109 095	134 602	139 773	142 423	152 717	156 830	163 624	170 217	175.068	181 348
Martine   Mart	<u> </u>			,		,		,	,		,		- ,
Section   Control   Cont		, -	,	,	,	,	,	,	,		,	,	,
Bordis Relation amounts received   4,41		,	,	,	,	,		,	,			,	,
Purpose   Purp		,				•	,		,				,
Payments		,	13.863	14.005	14.414	14.715	15.187	15.557	15.956	16.390	16.813	17.255	17.711
Fundamentals & On-Coass   49,275   50,469   53,465   56,825   58,127   60,339   62,624   64,997   67,460   70,616   72,696   75,726   78,781   78,891   78,991   78,971   78,981   78		,	,	,	,	,	,		10,000	,		,	,.
Materials & Contracts   79,903   72,500   71,70   70,560   72,347   74,973   78,428   81,289   83,710   83,710   81,500   71,50	•	- 49.275	- 50.459	- 53.645	- 55.825	- 58.137	- 60.339	- 62.624	- 64.997	- 67.460	- 70.016	- 72.669	- 75.422
Bornowing Costs   1.322   1.128   1.139   1.139   9.98   8.68   7.05   5.55   1.05   1.05   1.150	' '	,	,	,	- 70.569	,	,	,	- 81,289	,	- 85.106	,	- 89.781
Purchase of investiment equativities   Purchase of investiment property   Purchase of investiment reporty   Purchase of investiment reporty   Purchase of investiment Rectivities   Pu	Borrowing Costs	- 1,322		- 1,139	- 998	- 856		,	,	- 261	,	- 150	- 150
Purchase of investiment equativities   Purchase of investiment property   Purchase of investiment reporty   Purchase of investiment reporty   Purchase of investiment Rectivities   Pu	Bonds, Deposits, Retention amounts refunded	- 3,397	· -	-	-	-	-	-	-	-	-	-	-
Recolpts		,	- 19,161	- 11,869	- 11,863	- 12,175	- 13,419	- 13,174	- 13,330	- 13,711	- 15,381	- 14,762	- 14,864
Receipts:	Net Cash provided (or used) in Operating Activities	48,626	30,364	42,973	63,583	68,194	85,947	83,945	89,052	89,863	86,596	88,715	
Receipts:													<u> </u>
Sale of investment securities         124,850         115,528         128,685         127,483         149,314         145,124         129,476         119,276         114,570         112,347         113,972         103,382           Sale of Infrastructure, Property, Plant & Equipment         2,690         -         -8,019         -113,000         -130,000         -119,574         -114,617         112,380         -114,080         -103,477         -103,072           Purchase of Investment property         -334         -	Cash Flows from Investing Activities												
Sale of Infrastructure, Property, Plant & Equipment   2,690   - 84   389   - 279   380   - 87   - 87   Payments:   Purchase of Investment securities   -12,604   -64,644   -96,109   -113,038   -130,000   -119,574   -114,617   -112,380   -114,080   -103,477   -103,072     Purchase of Investment property   -334   - 8,502   -334   - 8,502   -38,643   -85,072   -83,643   -96,518   -88,089     Purchase of Intrastructure, Property, Plant & Equipment   -48,520   -63,798   -71,819   -77,472   -90,175   -100,221   -86,995   -89,854   -85,072   -83,643   -96,518   -88,089     Purchase of Intrastructure, Property, Plant & Equipment   -48,520   -63,798   -71,819   -77,472   -90,175   -100,221   -86,995   -89,854   -85,072   -83,643   -96,518   -88,089     Purchase of Intrastructure, Property, Plant & Equipment   -48,520   -46,930   -12,914   -39,243   -62,943   -70,472   -85,097   -77,092   -84,916   -82,502   -85,376   -85,376   -85,376   -87,779     Purchase of Intrastructure, Property, Plant & Equipment   -46,930   -12,914   -39,243   -62,943   -70,472   -85,097   -77,092   -84,916   -82,502   -85,376   -85,376   -85,376   -87,779     Proceeds from Financing Activities   -46,930   -12,914   -39,243   -39,243   -70,472   -85,097   -77,092   -84,916   -82,502   -85,376   -85,376   -87,779     Proceeds from Financing Activities   -54,930   -3,227   -3,221   -3,338   -3,397   -3,460   -3,525   -3,593   -3,465   -3,546   -3,546   -5,565   -6	Receipts:												
Payments:   Purchase of investment securities   125,604   64,644   96,109   -113,038   -130,000   -130,000   -119,574   -114,617   -112,380   -114,080   -103,477   -103,072   -102,072			115,528	128,685	,		145,124	129,476	,		112,347	,	103,382
Purchase of investment securities   125,604   64,644   96,109   -113,038   -130,000   -130,000   -119,574   -114,617   -112,380   -114,080   -103,477   -103,072   Purchase of investment property   -334	Sale of Infrastructure, Property, Plant & Equipment	2,690	-	-	84	389	-	-	279	380	-	87	-
Purchase of Infrastructure, Property, Plant & Equipment   -48,520   -63,798   -71,819   -77,472   -90,175   -100,221   -86,995   -89,854   -85,072   -83,643   -96,518   -88,089   -88,0	Payments:												
Purchase of Infrastructure, Property, Plant & Equipment   -48,520   -63,798   -71,819   -77,472   -90,175   -100,221   -86,995   -89,854   -85,072   -83,643   -96,518   -88,089   Purchase of Intangible Assets   -12   -   -   -   -   -   -   -   -   -	Purchase of investment securities	- 125,604	- 64,644	- 96,109	- 113,038	- 130,000	- 130,000	- 119,574	- 114,617	- 112,380	- 114,080	- 103,477	- 103,072
Purchase of Intangible Assets -12			-	-		-	-		-				-
Net Cash provided in Investing Activities   -46,930   -12,914   -39,243   -62,943   -70,472   -85,097   -77,092   -84,916   -82,502   -85,376   -85,936   -87,779	Purchase of Infrastructure, Property, Plant & Equipment	,	- 63,798	- 71,819	- 77,472	- 90,175	- 100,221	- 86,995	- 89,854	- 85,072	- 83,643	- 96,518	- 88,089
Cash Flows from Financing Activities Receipts: Proceeds from Borrowings & Advances			-	-	-	-	-	-	-	-	-	-	-
Receipts: Proceeds from Borrowings & Advances	Net Cash provided in Investing Activities	- 46,930	- 12,914	- 39,243	- 62,943	- 70,472	- 85,097	- 77,092	- 84,916	- 82,502	- 85,376	- 85,936	- 87,779
Receipts: Proceeds from Borrowings & Advances													
Proceeds from Borrowings & Advances	<del>_</del>												
Repayments of Borrowings & Advances   -3,227   -3,281   -3,338   -3,397   -3,460   -3,525   -3,593   -3,465   -3,540   -   -   -   -   -   -   -   -   -	•												
Repayments of Borrowings & Advances         -3,227         -3,281         -3,338         -3,397         -3,460         -3,525         -3,593         -3,465         -3,540         -	5	-	-	-	-	-	-	-	-	-	-	-	-
Lease Liabilities (Principal Repayment)         - 46         - 65 <td></td> <td>2.007</td> <td>2.204</td> <td>2 220</td> <td>2 207</td> <td>2.400</td> <td>2 525</td> <td>2.502</td> <td>2.405</td> <td>2.540</td> <td></td> <td></td> <td></td>		2.007	2.204	2 220	2 207	2.400	2 525	2.502	2.405	2.540			
Net Cash provided in Financing Activities         - 3,273         - 3,346         - 3,403         - 3,462         - 3,525         - 3,590         - 3,658         - 3,530         - 3,605         - 65         -	, ,	,	,	,	,	,	,	,	,			-	-
Net Increase/(Decrease) in Cash & Cash Equivalents         -1,577         14,104         326         -2,822         -5,804         -2,740         3,194         606         3,756         1,156         2,714         3,038           Plus: Cash & Cash Equivalents - beginning of year         13,164         11,587         25,690         26,018         23,195         17,392         14,652         17,848         18,453         22,209         23,365         26,080           Cash & Cash Equivalents - end of year         11,587         25,691         26,016         23,196         17,392         14,652         17,846         18,453         22,209         23,364         26,079         29,118           Plus: Investments on hand - end of year         201,034         150,149         117,574         103,129         83,814         68,690         58,788         54,129         51,939         53,672         43,177         42,867													
Plus: Cash & Cash Equivalents - beginning of year       13,164       11,587       25,690       26,018       23,195       17,392       14,652       17,848       18,453       22,209       23,365       26,080         Cash & Cash Equivalents - end of year       11,587       25,691       26,016       23,196       17,392       14,652       17,846       18,453       22,209       23,364       26,079       29,118         Plus: Investments on hand - end of year       201,034       150,149       117,574       103,129       83,814       68,690       58,788       54,129       51,939       53,672       43,177       42,867	Net Gash provided in Financing Activities	- 3,273	- 3,340	- 3,403	- 3,402	- 3,525	- ა,აყ0	- 3,008	- ა,ⴢა0	- 3,005	- 00	- 05	- 65
Plus: Cash & Cash Equivalents - beginning of year       13,164       11,587       25,690       26,018       23,195       17,392       14,652       17,848       18,453       22,209       23,365       26,080         Cash & Cash Equivalents - end of year       11,587       25,691       26,016       23,196       17,392       14,652       17,846       18,453       22,209       23,364       26,079       29,118         Plus: Investments on hand - end of year       201,034       150,149       117,574       103,129       83,814       68,690       58,788       54,129       51,939       53,672       43,177       42,867	Net Increase/(Decrease) in Cash & Cash Equivalents	- 1,577	14,104	326	- 2,822	- 5,804	- 2,740	3,194	606	3,756	1,156	2,714	3,038
Cash & Cash Equivalents - end of year     11,587     25,691     26,016     23,196     17,392     14,652     17,846     18,453     22,209     23,364     26,079     29,118       Plus: Investments on hand - end of year     201,034     150,149     117,574     103,129     83,814     68,690     58,788     54,129     51,939     53,672     43,177     42,867	Plus: Cash & Cash Equivalents - beginning of year	13,164		25,690					17,848				
Plus: Investments on hand - end of year 201,034 150,149 117,574 103,129 83,814 68,690 58,788 54,129 51,939 53,672 43,177 42,867													
	•	,	,	,	,	,	,	,	,	,	,	,	,
	Total Cash, Cash Equivalents & Investments	212,621	175,840	143,590	126,324	101,206	83,342	76,634	72,582	74,148	77,036	69,256	71,985

# Appendix D – Average rate increases by ratepayer class under Renew and Enhance Infrastructure scenario

		Year 1	Year 2	Year 3	Year 4	Cumulative
Average Residential Rate	Base Year	2026/27	2027/28	2028/29	2029/30	Increase
Annual Residential rate under actual or assumed rate peg	1,720	1,796	1,850	1,905	1,962	242
Annual increase Rate Peg (%)		4.4%	3%	3%	3%	
Annual Increase with SV	1,720	2,219	2,285	2,354	2,425	705
Annual Increase (%) with an SV of 24.6% in 2026/27		29.0%	3%	3%	3%	
Cumulative impact of SV above base year levels		499	565	634	705	
Difference between SV and rate peg only scenarios		423	436	449	462	

		Year 1	Year 2	Year 3	Year 4	Cumulative
Average Business Rate	Base Year	2026/27	2027/28	2028/29	2029/30	Increase
Annual Business rate under actual or assumed rate peg	5,780	6,034	6,215	6,402	6,594	814
Annual increase Rate Peg (%)		4.4%	3%	3%	3%	
Annual Increase with SV	5,780	7,456	7,680	7,910	8,148	2,368
Annual Increase (%) with an SV of 24.6% in 2026/27		29.0%	3%	3%	3%	
Cumulative impact of SV above base year levels		1,676	1,900	2,130	2,368	
Difference between SV and rate peg only scenarios		1,422	1,465	1,508	1,554	

# Contact us

For assistance or information regarding any of Council's services or facilities please contact us. Business hours are Monday to Friday, 8.30 am - 5.00 pm.

# In person:

818 Pacific Highway, Gordon NSW 2072

# Phone:

02 9424 0000

# Email:

krg@krg.nsw.gov.au

# Website and online chat:

krg.nsw.gov.au

# Post:

Locked Bag 1006, Gordon NSW 2072



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